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## UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

IMRAN CHAUDHRI, DEIDRA ROSS, RICHARD SMITH, LARRY BYRD, DAVID CHRISTOPHER, DEREK HAHN and LEE S. KELLY, individually, and on behalf of themselves and all others similarly situated,

Plaintiffs,

٧.

OSRAM SYLVANIA, INC., and OSRAM SYLVANIA PRODUCTS, INC.,

Defendants.

Case No. 2:11-CV-05504 (SDW)(MCA)

CERTIFICATION OF JOHN E. KEEFE, JR.

## I, JOHN E. KEEFE, JR., of full age, hereby certifies as follows:

- 1. I am an attorney-at-law of the State of New Jersey and am a Co-Managing Member of Keefe Bartels, LLC ("KB"), Court-appointed Co-Class Counsel to the Class Representatives and the Class.
- 2. Exhibit "A" is a true and accurate copy of the Fairness Hearing Transcript, dated March 20, 2015.

3. Exhibit "B" is a true and accurate copy of the Class Action Settlement

Agreement.

4. Exhibit "C" is a true and accurate copy of the Certification of Norman Swett.

5. Exhibit "D" is a true and accurate copy of the Certification of Christopher G.

Linscott.

I certify that the statements made by me are true and accurate to the best of my

knowledge and belief. I understand that, if any of these statements are willfully false, I am

subject to punishment.

Dated: April 24, 2015

/s/ John E. Keefe, Jr.

JOHN E. KEEFE, JR.

## Exhibit "A"

1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE DISTRICT OF NEW JERSEY
3	
4	IMRAN CHAUDHRI individually, : Civil No. and on behalf of all others 11-cv-5504-MCA
5	similarly situated, :
6	TRANSCRIPT OF Plaintiff, : FAIRNESS HEARING
7	v. :
8	OSRAM SYLVANIA, INC. and : OSRAM SYLVANIA PRODUCTS, INC.,
9	: Defendants.
10	X
11	Newark, New Jersey March 20, 2015
12	
13	
14	
15	BEFORE:
16	THE HON. MADELINE COX ARLEO, U.S.D.J.
17	
18	
19	Reported by: CHARLES P. McGUIRE, C.C.R Official Court Reporter
20	Official Court Reporter
21	
22	Pursuant to Section 753, Title 28, United States
23	Code, the following transcript is certified to be an accurate record as taken stenographically in the above entitled proceedings.
24	· · · · · · · · · · · · · · · · · · ·
25	s/CHARLES P. McGUIRE. C.C.R.

1	APPEARANCES:
2	
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	Red Bank, New Jersey 07701
4	BY: JOHN E. KEEFE, JR., ESQ.,
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1	THE COURT CLERK: All rise.
2	THE COURT: Good morning.
3	Okay. We're here in Chaudhri vs. Sylvania.
4	Could I have appearances, please?
5	MR. KEEFE: Good morning, Your Honor.
6	John E. Keefe, Jr. of the law firm of
7	Keefe Bartels, with my colleagues, Paul DiGiorgio and
8	Steven Sullivan, on behalf of Chaudhri and the class.
9	THE COURT: Okay.
10	MR. EICHEN: Barry Eichen, Eichen Crutchlow Zaslow
11	McElroy & Rosenberg, on behalf of Chaudhri and the class.
12	THE COURT: Okay.
13	MR. KISTLER: Good morning, Your Honor.
14	David Kistler from Blank Rome on behalf of the
15	Defendant Osram Sylvania.
16	THE COURT: Okay.
17	MS. EUN: And Eunnice Eun of Kirkland & Ellis,
18	here on behalf of Osram Sylvania.
19	THE COURT: Okay. Anyone else in the back of the
20	courtroom, any other folks that need to be identified?
21	MR. EICHEN: Tom Paciorkowski was with my firm at
22	the beginning of this, and he is a very good CFA lawyer, and
23	he is in the back right here.
24	THE COURT: Okay.
25	MR. EICHEN: And? Anybody else?

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1
                All right.
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                THE COURT:
                             Okay. Have a seat, everyone.
                All right. So we're here for a fairness hearing
3
      and a final approval of a settlement that had been
5
      preliminarily approved -- what was the date? It was
      December of two thousand and -- what's the date of the
      preliminary approval?
7
                MR. KEEFE: December 20 --
9
                THE COURT: '14.
                MR. KEEFE: -- '14, yes.
10
11
                THE COURT: Okay. So what I'd like to address
12
      first is the one and only objector that was received after
      the close of business last night, a notice of claim.
13
                And let me just put a little bit of factual
14
      history on the record in terms of dates.
15
                A notice went out in the winter and fall, and
16
17
      we'll talk about those specific dates in a minute, but in
      January, I received a brief in support of approval and
18
      attorneys' fees, and I received an objection from one person
19
20
      filed by a lawyer in Pennsylvania by the name of
      Brent Vullings, and he had a client by the name of Morrison,
21
22
      and Mr. Morrison filed an objection, but, most importantly,
23
      filed at the close of business yesterday a notice of motion
      for leave to file proof of claim.
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25
                 I checked with my clerk, and it appears that it
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background in a moment.

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In any event, because I got the letter and because I got such a strong opposition by Plaintiff's counsel that I just read into the record, I had my law clerk reach out to Mr. Vullings to see if he wanted to participate in today's hearings, since he's not here. We moved the hearing up a couple of hours because of inclement weather, and I wanted to give him an opportunity to respond to Plaintiff's letter by phone today, and we contacted him, and his answer to my law clerk was that he would rest on his papers. So I take that as a significant waiver of any rights he has or any rebuttal to the claims that Plaintiff's counsel raises, the significant claims, and that's not lost on me that he didn't want to respond, particularly when I gave him an opportunity to respond by phone and he was in his office this morning and declined to do so. So I just wanted to put that on the record, and I'd like to begin with his claim, because I'm inclined to find that he doesn't have standing, that his claim is late, that it is gamesmanship, that he was aware of this case for a very long time, he had a full and fair opportunity to respond and file a claim, represented by counsel at many, many steps in this proceeding, and to wait until last night to file this application and then refuse to even participate today when he was invited to do so by me speaks volumes.

And I'm prepared to find that he doesn't have standing, and

products. That allowed us as we went through this case to

1 MR. EICHEN: Correct. 2 THE COURT: -- saying, I object to the settlement, a pretty standard objection --3 MR. EICHEN: Correct. THE COURT: -- to everything, never having filed a 5 proof of claim. 7 MR. EICHEN: Correct. THE COURT: You reply to that. Everything's been 9 filed electronically. You file your reply brief on March 10 13th, and you go through and you explain why he doesn't have 11 standing in particular, that he's never filed a notice of 12 claim demonstrating that he is a class member, either -giving documents establishing that he has standing, proof of 13 14 purchase, or a sworn statement under oath. 15 Instead, on the 19th, he files for the first time 16 a belated notice of claim, and in that notice of claim, he has an affidavit, and let's talk about the affidavit. 17 18 The affidavit says this in paragraph two. This is filed electronically, 96-1, yesterday evening: "I have been 19 in the automotive business repairing automobiles since 1956 20 21 so going on 59 years. Chevrolet certified me in 1962 as a 22 mechanic. "I live in Olney, Texas and buy salvaged vehicles 23 and repair them for sale. 24 25 "In my business I buy hundreds of automobile parts

And he attaches a picture of a car with the

MR. KEEFE: Yes, Your Honor. What we did was, again, in an attempt to ascertain our class, we took discovery of the Defendant. The Defendant provided us with -- they are not direct sellers of the product. We learned who their major retailers were. We identified those retailers. We issued subpoenas to those retailers for their data related to purchases of the covered products during the class period. We were able to negotiate protective orders, and we reviewed literally millions of lines of data.

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In so doing, we would have, I believe, identified during this purported purchase period from O'Riley's whether

- THE COURT: And he was not.
- 3 MR. KEEFE: His name did not come up on any of our

- 4 data searches.
- 5 THE COURT: Okay. And even in his very late
- notice of claim, he still hasn't given any proof, other than
- 7 the picture of a car with lightbulbs in it.
- 8 MR. KEEFE: That's right.
- 9 THE COURT: And he hasn't sworn under oath that he
- was a purchaser of this particular covered product.
- 11 MR. KEEFE: So he's produced no proof of purchase,
- and he has not sworn under oath that he purchased a covered
- 13 **product**.
- 14 THE COURT: And I know there was a point earlier,
- some period of disability where he was incarcerated during
- 16 this time?
- 17 MR. EICHEN: Yes, 60 percent, quite frankly.
- 18 THE COURT: Tell me a little bit more detail about
- 19 that.
- 20 MR. EICHEN: Well, through an investigator, we
- 21 were able to find that this person has, in fact, objected --
- he's a serial objector, and in fact, he was in jail for a
- 23 good period of time during the class notice, 60 percent of
- 24 the time.
- 25 THE COURT: During the class notice, or during the

matter is, in our brief, we call him a repeat objector

- a covered bulb.
- 2 He also says, you know, I didn't get notice; I
- 3 didn't get a postcard.
- Well, there really now seems to be a very good
- 5 explanation for that: If you didn't buy a covered bulb, you
- 6 would not have come up on our data searches and you would
- 7 not have gotten direct notice.
- But he did see notice publication, which means
- that our notice publication was very effective. He states
- that, In my business, I buy hundreds of automotive parts
- 11 repairing salvaged vehicles. He specifically takes himself
- 12 out of the class by not defining the covered bulb and
- suggests strongly that he's in the business of resale and
- 14 distribution to another entity.
- 15 The picture shows nothing. It shows a vehicle
- 16 that has a headlight in it. It doesn't show -- it could
- 17 have been any one of Sylvania's competitors. It could have
- been a standard bulb. We really have no idea.
- 19 Fourth, he boldly states that he still -- he still
- 20 states the same thing as he did in his objection, that he
- doesn't need to file a claim to be an objector.
- Well, in our opposition to his objection, we cited
- 23 case law. I like to think that he would have read that
- 24 case, and if he wanted to distinguish it, say it's a
- 25 minority view, done something, but he doesn't; he simply

- says, That's not so, this is my argument, that a class
- member does not have to make a claim to have standing.
- 3 That's just patently false.
- Specifically, as recently as January of this year,
- 5 the Toys "R" Us re-opinion on class certification, which
- 6 Mr. Vullings represents Mr. Morrison's daughter-in-law,
- Kim Morrison, as an objector in that case -- you'd think he
- 8 would have read the cases he was involved with -- said that
- you have to file a claim to have standing. And, in fact,
- 10 the Circuit dismissed the objection because of the very flaw
- 11 that Mr. Vullings again makes on behalf of Mr. Morrison in
- 12 this case.

- So what are they doing? Not really sure,
- 14 Your Honor, but I will say this: They still don't get it
- right. They still don't establish standing, and they don't
- 16 establish any meritorious objection should this Court find
- 17 that there is standing.
- 18 Specifically, I'll just note for the record that
- 19 he attacked the notion that expenses should not be
- 20 reimbursed with fees, he attacked the notion that there
- should be -- if you're a multiple purchaser, you should get
- 22 more than one remedy. Even under his argument -- and no one
- 23 else objected, even multiple purchasers; they have the right
- to opt out or object -- no multiple purchaser objected.
- So he fails to meet any resemblance of any

- criteria that this Court should consider standing or the
- 2 merits of his argument.
- I don't know if I have any other comments to the
- objector. Do you?
- 5 MR. EICHEN: I think, John, you covered all of it.
- 6 THE COURT: Okay. Well, I think I can dispose of
- 7 Mr. Morrison quite quickly.
- I begin by noting he's not a pro se, he's
- 9 represented by counsel, and counsel should know better than
- to wait until literally after close of business the day
- 11 before a fairness hearing to file a brief and a notice of
- 12 claim.
- But even if I was to consider that, which I will,
- in the interests of justice, there's an opposition filed
- 15 literally at midnight last night. At 11 o'clock this
- 16 morning, a call is made to the lawyer, giving him, despite
- 17 all of these procedural irregularities and complete
- 18 disregard for our local rules and our rules of procedure, I
- offered him an opportunity to be heard in the interests of
- justice, and he declined. He said he'd rest on the papers.
- 21 And the papers were strongly, strongly challenged.
- 22 I looked carefully at the notice of claim, and
- 23 Mr. Morrison's notice of claim is more relevant for what it
- doesn't say than for what it says. What it doesn't say is
- that he bought the bulb. He doesn't swear that under oath.

- What he doesn't say is, Here's my proof of purchase.
- 2 And the only plausible conclusion from this
- 3 affidavit is that he does not fit within the class
- 4 definition. He makes clear that he is a professional
- 5 mechanic, he repairs salvaged vehicles as part of a
- business, and he bought a Sylvania bulb. That's all he
- 7 knows, that's all he's sworn to under oath: I bought a
- 8 bulb, I'm in the business, I resell cars, and the car I'm
- 9 attaching it to is a car that is not mine, that is owned by
- somebody else.
- 11 The only plausible conclusion I can draw from that
- is, he is not a consumer. If I give him every benefit of
- 13 the doubt under the sun, I can only conclude two things:
- 14 He's not a consumer, and I don't even think he bought the
- bulb in question. If he is in the business, he knows the
- difference between the covered product and the not-covered
- 17 product, and he made a choice to put under oath that he
- 18 bought a Sylvania bulb and made the choice not to swear that
- 19 he bought a covered bulb.
- 20 So it's not even a close call on standing here.
- 21 Putting aside all the procedural irregularities in the
- interests of justice, he has no standing. It's not even
- 23 close.
- 24 Even if I were to consider him a person with
- 25 standing and allow him to file a notice of claim, I can't

- allow him to file the claim out of time because he has not complied with the notice. And he had a lawyer to help him, and frankly, the notice is pretty basic, and he has chosen carefully to carve himself out of the class of folks by not mentioning the right bulb and by making clear that he's a commercial purchaser.
- His objections are without merit, the substantive objections that were filed back in February. He doesn't cite anything other than generic protests about the amount of fees and the class in general.
  - And, most relevant, literally millions of people received notice of this claim, and out of those millions, at least 1.5, no one has objected. He is the only one.
  - So, given the circumstances, given the situation upon which this objection arises, given that I'm satisfied beyond question that he doesn't have standing here, and even if he did have standing that his substantive objections have no merit, I am going to strike -- I am denying his notice for leave to file a proof of claim, and I am satisfied that the objections that are filed by him are not meritorious.
  - So that takes care of that. And I wanted to take care of that up front, because I thought it was important to place on the record the history here, a history that's unchallenged because counsel chose not to appear today, even by phone and at my invitation.

1 And given the breadth of the settlement, given the breadth of the notice, I am satisfied that fair notice was 2 given. Counsel have gone above and beyond to respond to his 3 objection and to really notify as many potential consumers as were possible, beyond what I probably would have required them to do, and that's not lost on me. 7 I reviewed the papers. Other than Mr. Morrison's objection, I note there are 20 opt-outs, but there are no 9 other objections. 10 And I'm going to go through the Girsh factors and I'm going to go through the fee petition, but I can say that 11 12 I am satisfied that the settlement here and the request for fees complies with Federal Rules of Civil Procedure, and 13 14 also, I have no doubt that it's fair and reasonable under 15 the circumstances. 16 And I'd just like to go through everything for the 17 record. 18 Let's start with the final approval of the class settlement. Mr. Keefe talked about it a little bit earlier. 19 20 And before I go into the factors, just for the record, I 21 would like him to just set forth in detail -- and I think he 22 touched upon it when we talked about Mr. Morrison, but what it provides, how much money we're talking about, the 23 24 \$30 million, how that breaks down to the claimants, and also, which I think is not insignificant, the change in 25

packaging going forward.

- So why don't we put that on the record briefly,
- 3 and then I'll go through the Girsh factors.
- 4 MR. KEEFE: Very good. Thank you, Your Honor.
- So after extensive discovery, motions to dismiss
- 6 with Your Honor's case management order where class
- 7 certification and, in fact, summary judgment was teed up,
- and without a stay, the parties worked on a dual track to
- mediate over a several-month period, and ultimately, we were
- able to settle this case with Mr. Lerner and Greenberg, who
- I can just say for the record were incredibly well prepared
- 12 and a pleasure to work with, and they tested, I believe I
- can say, both sides vigorously in the process. We were able
- 14 to settle with a common settlement fund of \$30 million, with
- an agreement that the Defendant would make packaging and
- warranty changes, and this we're calling nonmonetary relief,
- as a considerable component of the settlement.
- 18 The settlement is designed and meets the gravamen
- of Plaintiff's complaint with respect to Plaintiff's claim
- of upselling certain products and those performance
- 21 characteristics both in misrepresentation and in certain
- 22 omissions. It was a very hotly contested litigation, as you
- 23 would expect, given, number one, the stakes, and certainly
- 24 given the competency of our adversaries.
- I think the beauty of this deal is that we took

- l very, very seriously what we could best do for consumers.
- 2 In creating this \$30 million settlement fund with these
- 3 packaging changes, we didn't create an onerous claims
- process. We were able to identify consumers through the
- 5 third-party discovery, through negotiation, we were able to
- 6 get a direct pay claims process for those people that we
- 7 identified, and they will take a pro rata share of the
- 8 settlement fund after Your Honor makes an award of costs and
- 9 fees.
- 10 THE COURT: And that will be approximately how
- 11 much per consumer?
- MR. KEEFE: Approximately \$12 per consumer. And
- 13 what I'd like to note is that --
- 14 THE COURT: Those consumers who either opted in or
- you just notified will get a check in the mail for \$12.
- 16 It's automatic; right?
- 17 MR. KEEFE: It's going to be automatic.
- 18 THE COURT: And how much was the retail price of
- 19 the bulb?
- MR. KEEFE: Well, the retail prices varied, but
- 21 what we did in class certification preparation was, we
- 22 developed a damage methodology, a methodology that our
- 23 expert economists had used in other consumer cases approved
- 24 here in the Circuit that's called a spread damage model. So
- 25 we take the price of a standard bulb because there was

- functionality to that and took a spread between the sale of
- 2 the covered products and did a cost-averaging methodology.
- 3 So based upon that, the \$12 represents about 70-percent
- 4 recovery of that spread damage model.
- 5 THE COURT: Okay.
- 6 MR. KEEFE: Okay?
- 7 So the \$12, it is important, Your Honor, to note,
- 8 there is no reverter in this case, there is none of those
- 9 fictitious cy-pres. If, for example, there is money left
- over and it's economically feasible to do so, we anticipate
- there could be a second round to these consumers. So we
- 12 understand over the class period people pass away, people
- 13 move, despite best searches, which our notice administrator
- 14 has done to identify consumers, there may very well be a
- 15 second round. Money that's left over will not be going to
- Plaintiff's counsel, will not be going to some charity or --
- that's not the plan, and it's certainly not going to revert
- 18 to the Defendants. We're using 12 as a very conservative,
- so when we look at 70 percent of the spread model, that's a
- very healthy remedy by way of settlement, and it could go
- 21 higher.
- 22 So that is the remedy. In addition, as Your Honor
- 23 pointed out, we're very, very proud of the nonmonetary
- relief that we were able to obtain. It really goes to the
- gravamen of our case. I'm extremely proud, as Plaintiff's

- counsel, and I'm very grateful to the defense attorneys,

  that what we talk about in a consumer fraud case is
- 2 Chac what we talk about the a companier fraud case is
- compensation and deterrence: How do we cure the problem?
- And, you know, very often, it's only a deterrence and not
- 5 cash. Here, we have \$30 million of cash and we have
- deterrence. And so we're changing the packaging, the
- 7 Defendant has agreed voluntarily to change the packaging, to
- remove the icons for improved road distance, improved side
- 9 road distance, remove or clarify disclaimer language on the
- 10 front and back of the packaging, increase the font and color
- size, include a precise number of hours to product, because
- 12 performance and durability was an issue.
- 13 And so this nonmonetary relief really was a
- 14 collaborative effort with, first, we hired experts. We
- 15 hired packaging experts, we hired warranty experts, and they
- were able to negotiate that with the Defendant.
- And we're not seeking to put any monetary value to
- 18 that. We're not trying to figure out what that may mean.
- But here's what we do know in a nonmonetary way. We know
- that it means many of these folks are repeat purchasers.
- 21 They will be very well informed about what they're getting
- 22 with these products moving forward. So that nonmonetary
- 23 relief in addition to the warranty changes where we move --
- 24 we asked the Defendant to consider, and they did so,
- voluntarily, and through the settlement, to enhance their

- warranty. In some cases, it expands the warranty provision
- from 12 to 24 months, and it truly makes it easier for the
- 3 consumer to navigate through the warranty process with
- 4 Sylvania.
- 5 So that, Your Honor, is really the nuts and bolts
- 6 of the settlement.
- 7 Your Honor is aware of our notice plan, which I
- 8 think was terrifically focused but I think appropriately
- 9 focused. I mean, I think some of those plans just spend a
- 10 ton of money on the back page of "Parade" or "USA Today" and
- don't really focus it to who the consumers are in this case,
- 12 and through Kinsella Media and Rust, as a result of our
- discovery and discussions with the Defendant, we got to
- understand who their target audience was, and you'll see
- 15 what we put in our papers, that we did, in fact, hit the
- 16 target audience.
- 17 So that's the highlights of the case.
- 18 If you'd like, Mr. Eichen can go through Girsh
- 19 **and** --
- 20 THE COURT: I'm happy with the Girsh.
- 21 Anyone else have anything to add?
- MR. EICHEN: No, Your Honor.
- 23 THE COURT: Okay. So, thank you, Mr. Keefe, for
- that background explanation. I think it was very helpful.
- 25 And I should note that what you just discussed was

identical questions of law and fact common to the class,
whether Sylvania misrepresented or omitted material facts
with respect to the covered products to assure all consumers
got the same covered products, and the gravamen of the case
is really the alleged misrepresentations of the marketing
and materials. And that's the same and that's common to

- everyone in the case, so that commonality is easily 1 satisfied, and for the same reasons, so is typicality. 2 class representatives' claims arise out of the same alleged 3 misrepresentations and alleged omissions. So that's easy. And I'm also satisfied that there's no conflict between the class representatives and the class. Each of the class representatives purchased one or more of the covered products based on the allegedly deceptive marketing materials. And I think it's clear from Mr. Keefe's 10 presentation this morning that class counsel have invested 11 12 considerable time and resources in this matter, not just in pursuing this case vigorously from the start, but in 13 14 retaining the proper experts and consultants to make sure 15 notice was appropriately served to the right group and the right audience, and that careful consideration was given to 16 17 damage ranges based on the product. It demonstrates that they have considerable experience in litigating these type 18 of complex class actions, and, on top of all their 19 20 experience, it is also clear to me that it was really meaningful, and meaningful to the consumers. 21 22 And so I'm satisfied that the adequacy requirement is satisfied. 23
- I'm going to go through the <u>Girsh</u> factors.
- 25 I'm going to talk about one more: That 23(b)(3)

- requires a finding that the class action be superior to
- 2 other methods available to the fair and efficient
- 3 adjudication of the controversy.
- 4 This is not even a close call. I can't imagine
- anything other than a class action as the appropriate
- 6 vehicle to resolve the claims here.
- 7 23(e) requires a determination that the proposed
- 8 settlement is fair, reasonable, and adequate.
- 9 The 3rd Circuit talks about the Girsh factors, and
- 10 I'll go through them briefly.
- The first factor is the complexity, expense, and
- 12 likely duration of the litigation.
- 13 And class actions without question raise a large
- 14 number of complex legal issues, and here, a fair amount of
- 15 discovery had gone forward, some preliminary motions had
- been filed, and I have no doubt that Plaintiff's counsel
- 17 would have vigorously litigated this case to conclusion if
- 18 required to do so.
- 19 However, given that complexity and expense and
- 20 likely duration and the risk of every case that goes forward
- 21 to trial, a settlement guarantees immediate relief for the
- 22 class and a substantial immediate relief that really causes
- 23 them to do nothing but open the mail and cash a check, and
- that factor weighs heavily in favor of final approval.
- 25 The second factor, reaction to the class

and damages were unclear, especially given the fact that the

satisfied here that this settlement is extremely reasonable.

case really turned on misrepresentation of the packaging,

- and there's an agreement by Sylvania for the future to
- change and to improve its packaging, and that is a change
- 3 that has great value to the class and to consumers, even
- 4 those who didn't partake in the settlement.
- 5 So those two factors together -- Mr. Keefe pointed
- out there's no reverter; the money will be redistributed in
- 7 the second round if the money isn't fully disbursed.
- 8 So that is a great settlement, one of the better
- ones I've ever seen, frankly, and I am satisfied that the
- 10 Girsh factors here strongly favor final approval of the
- 11 proposed settlement.
- 12 This is a real recovery for class members.
- 13 They've been waiting for years for a recovery, which may be
- 14 nothing or around the same amount anyway, and to have that
- done without any involvement of the class is huge. It's not
- only fair and reasonable, but, as Plaintiffs say in their
- papers, it's a victory for the class. And that's not even a
- 18 close call.
- So I'm going to certify it. It's not even a close
- 20 call for me.
- 21 I went through notice indirectly in a lot of
- 22 different ways this morning. I gave preliminarily approval
- 23 back in August, and postcards went out. The notices were
- 24 clear, accurate, easy English, and they discussed the
- 25 settlement.

1 As Mr. Keefe highlighted, there was an exhaustive publication notice, 30-second television spots on 82 2 3 different networks. There was also publication notice in several national magazines that were specifically targeted, not just generic notices to satisfy the Court, but notices that were targeted to magazines and publications that would attract the potential class members: "ESPN the Magazine," "Maxim," "Motor Trend," "National Geographic," and "Popular 9 Science." This wasn't just Mr. Keefe's idea or Mr. Eichen's 10 idea, it was experts' ideas, and that was smart publication There was also an Internet advertising and an 11 notice. 12 earned media campaign, Internet banner ads, and, of course, the AutoLightClaims.com web site. 13 14 So for all those reasons, notice was excellent. 15 The Girsh factors are satisfied. I'm approving the class. 16 Let's talk a little bit about attorneys' fees. I 17 think Mr. Keefe went through it, and why don't you just talk 18 19 a little bit about the attorneys' fees. 20 MR. KEEFE: Sure. Your Honor, thank you for that 21 opportunity. 22 The application is under a common benefit fund analysis, which is a percentage of the fund, which is the 23 24 preferred method in cases such as this, in this District and in this Circuit. 25

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The one unique factor about this District and this Circuit is still the lodestar crosscheck. So through that prism, we put the fee application before Your Honor, and with the \$30 million common benefit fund, we're requesting 33 and a third, a one-third percentage, which is within the range. The range of a non-megafund case is typically 30 to 35 percent. We've done our own research. We put that research and case law before Your Honor. We've hired two experts, Professor Fitzpatrick at Vanderbilt, who is a former Justice Scalia law clerk, who is very well written on the topic. So our percentage of the one-third is square in that range. However, that's not enough. We know that our burden is to show you that that percentage fits a reasonable lodestar crosscheck. That crosscheck approximately would result in a 1. -- I believe a 1.6 multiplier. And given the result in this case, we think that is on the lower end of the range, but certainly the percentage is right. question is, how does it shape up against the crosscheck. And also, too, as we put in our summaries of time, we spent an inordinate amount of time making sure we could ascertain this class and reviewing a lot of data. We also hired who I believe were terrific experts, and those experts -- it was approximately two-thirds of our total costs, which at the time we put in the fee application was approximately

- \$277,000. That has gone higher, and those future costs we
- 2 bear on our own.
- 3 So in a common fund, the Court looks at
- 4 percentage. The question is, is the percentage right.
- We're right in that middle of that 30 to 35 percent.
- Taking a look at the thousands of hours at
- 7 rates -- I will note for the Court that we are not using
- 8 rates just for our class actions; these are rates that we
- use in our law firms. They're rates that we get on
- 10 retainer. These are rates that have been approved in this
- 11 District. So in looking at the crosscheck, the Court can be
- 12 confident we certify that those are rates that we use and
- have been approved for in the past.
- I can tell you as co-lead counsel with Mr. Eichen
- 15 we were very careful not to have unnecessary duplication.
- 16 Quite frankly, we're too small of law firms to do
- 17 duplication. If we were looking at documents, we looked at
- 18 the documents; if we wrote a brief, we were the folks that
- wrote the brief. We didn't hire part-time lawyers to help
- 20 build the lodestar as folks who are critical of class
- 21 actions do. This is the hardworking team right here, and
- 22 I'm very confident that our lodestar in the crosscheck that
- you would do would be reasonable.
- 24 With respect to the fee application, the litmus
- 25 test is the public. If you find it's reasonable, what would

file another jurisdiction and, in fact, did file in some

there were 14,600 hours expended by all of the lawyers in
this case. It's a multiplier, as I said, of approximately
1.5 to 1.6, all within the ranges, all supported by not only
the case law and our experts, but by the litmus test of what
the public thinks about this as well.

opposing counsel and counsel that are seeking the fee.

- the factors that are required by the 3rd Circuit.
- 2 So let me just go through them with a little bit
- 3 of detail.
- 4 As I said earlier, the settlement is an
- outstanding result. There's a \$30 million settlement.
- 6 Class members are getting a substantial benefit. There's
- going to be also a change in packaging, which is really what
- is at the core of the claims here.
- 9 There's a deduction for reasonable expenses, and
- 10 there were many expenses here, particularly consultation
- 11 with experts, which up until last night it's clear to me
- 12 that the lawyers were continuing to consult with, and that
- 13 comes out of their payment, and they did that to make my job
- 14 easier and to really address every single concern that the
- 15 Court had, and I appreciate that.
- 16 There's no reverter for unclaimed funds. The
- 17 funds are going back to the folks who were part of the
- 18 class. That is a substantial aspect of the settlement.
- I talked a little bit about experts. I didn't
- talk about them by name. The Plaintiff's counsel retained
- John Beyer, Ph.D., to prepare an economic analysis of class
- 22 representative and class damages. He again had to review
- lots of documents and discovery as well as other publicly
- 24 available documents and economic literature about the
- 25 automotive aftermarket headlights industry, microeconomics,

- industrial organization, consumer behavior, and based on that, Sylvania agreed, as we talked about many times this morning, to change its marketing information and packaging information.
- There's no objection to the attorneys' fees here.

  Lots of people got notice. Notice was given through a lot of media channels, including television spots, various publications and web site banners, et cetera, and there were no objections. That I guess we can look at a little bit in a general sense there was an objection by Mr. Morrison, but I dealt with that earlier, and other than him, there has been no objection at all. That factor militates in favor of approving the attorneys' fees.
  - The risk of nonpayment favors approval of the requested fees as well. Class counsel faced substantial risk of nonpayment for the motion to dismiss and were vigorously challenged during those motions for class certification and summary judgment. Sylvania could have prevailed. There was a lot of steps along the way, a lot of hurdles that were not jumped, and despite those risks, class counsel forged a significant resolution that provides substantial relief to the class.
  - Mr. Keefe talked briefly about the requested percentage of recovery and viewing it against the amount of time devoted to legal services. After determining the

- lodestar, the Court may adjust the fee using a multiplier.
- The lodestar multiplier attempts to account for the
- 3 contingent work or risks involved in a particular case.
- 4 Here, class counsel and supporting counsel have
- 5 certified to their hours and rates in prosecuting this
- 6 action. The current lodestar rate was as of a while ago
- 7 6.5 million, I'm sure that it's more than that now,
- 8 resulting from 14,600 hours expended by counsel. The
- 9 requested attorneys' fees would result in a multiplier of
- 10 1.5. This is well within the 3rd Circuit's range. I should
- note that the lodestar does not include the time that will
- 12 be spent going forward in preparing -- did not include -- as
- 13 I said earlier, the number is even greater because it
- 14 doesn't include preparing and presenting arguments for final
- approval, defending the claims raised by Mr. Morrison at the
- 16 11th hour, so in all likelihood, the multiplier is probably
- 17 slightly less than 1.5.
- 18 It's also reasonable compared to other, similar
- 19 cases. There's no general rule, as we know.
- 20 But using the percentage of the fund method, we're
- at 25, 30, and 33 percent, with only two-thirds of awards
- between 25 and 50 -- and 35 percent.
- 23 This range is certainly within the range of other
- 24 settlements, as demonstrated by the affidavits that I
- 25 received and reviewed. It was also consistent with the

- 2 fee agreements. If this was not a class action, the
- 3 customary contingency fee would range from 30 to 40 percent,
- 4 and that is within the range here.
- 5 Therefore, I am satisfied that the fee is
- 6 reasonable.
- 7 I think that the incentive awards are also very
- 8 modest and reasonable for the reasons expressed by
- 9 Mr. Keefe, and I will agree and approve the award for
- Mr. Chaudhri of \$10,000 and class representatives Deidra
- 11 Ross, Richard Smith, Larry Byrd --
- 12 Is that the famous Larry Byrd?
- MR. KEEFE: It is not, unfortunately.
- 14 THE COURT: Okay. I would like to meet him if he
- 15 was here.
- MR. KEEFE: Still a worthy Larry Byrd.
- 17 THE COURT: Okay. Larry Byrd bought headlights.
- 18 MR. KEEFE: That's right.
- 19 THE COURT: Okay -- David Christopher, Derek Hahn,
- and Lee S. Kelly.
- 21 I will sign the order today, and it will be
- 22 electronically filed online before the snowstorm hits.
- 23 Anything further, anyone?
- 24 MR. KEEFE: Just one housekeeping item, Your
- 25 Honor.

1 The objection that was filed last night and which 2 we opposed I believe generated an ECF by the clerk stating that that motion would be returnable in about a month. I 3 think Your Honor has dealt with that. 5 THE COURT: Yes, well, I did, and I'll clarify that. I will do a text order today saying that Mr. Vullings 6 7 was given notice by my staff today of the necessity to participate in today's hearing and he waived his right to do 8 so, and I'll clarify that with a text order. 9 10 MR. KEEFE: Very good. 11 THE COURT: Okay? 12 MR. KEEFE: Yes. 13 THE COURT: Have a great day, gentlemen. Thank 14 you for coming in. 15 MR. KEEFE: Thank you very much. 16 THE COURT CLERK: All rise. 17 (Matter concluded) 18 19 20 21 22 23 24 25

# Exhibit "B"

## UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

IMRAN CHAUDHRI, individually, and on behalf of all others similarly situated,

Plaintiff,

- against -

OSRAM SYLVANIA, INC., and OSRAM SYLVANIA PRODUCTS, INC.,

Defendants.

Civil Action No. 2:11-CV-05504-SDW-MCA

CLASS ACTION SETTLEMENT AGREEMENT

## **CLASS ACTION SETTLEMENT AGREEMENT**

This Class Action Settlement Agreement ("Agreement") is entered into on this 27thday of June, 2014, by and between the Class Representatives in their individual and representative capacities ("Plaintiffs") and Defendant OSRAM SYLVANIA, INC. ("Sylvania" and, collectively with Plaintiffs, the "Settling Parties"), and their counsel. Each of the Settling Parties stipulates and agrees that, in consideration of the promises and covenants set forth in this Agreement and upon the Court's entry of an Order and Final Judgment granting Final Approval to this Agreement, this lawsuit and the matters raised in the litigation are hereby settled, compromised, and dismissed on the merits and with prejudice, on the terms and conditions set forth herein ("Settlement").

## RECITALS

## I. PROCEDURAL BACKGROUND

WHEREAS, on September 22, 2011, Plaintiff Imran Chaudhri filed a Complaint against Sylvania in the United States District Court for the District of New Jersey, Chaudhri v. OSRAM

SYLVANIA, INC., et al., Civil Action No. 2:11-cv-05504-SDW-MCA, seeking certification of a class action asserting claims for breach of the New Jersey Consumer Fraud Act ("NJCFA"), N.J.S.A. §§ 56:8-1, et seq., unjust enrichment, misrepresentation, negligent misrepresentation, and breach of express warranty (the "Complaint"). Dkt. 1,<sup>1</sup>

WHEREAS, on December 5, 2011, Sylvania moved to dismiss the Complaint, Dkt. 7; and

WHEREAS, on January 9, 2012, Plaintiff Imran Chaudhri filed an Amended Complaint, again seeking certification of a class action asserting claims for breach of the NJCFA, common law fraud, unjust enrichment, negligent misrepresentation, and breach of express warranty, Dkt. 11; and

WHEREAS, the Amended Complaint alleges that Sylvania's claims regarding the performance of certain premium automotive lighting produced by Sylvania are and were misleading and deceptive, *Id.*; and

WHEREAS, the Amended Complaint alleges that Sylvania made such representations in advertising and on the packaging of its products to Plaintiffs and other consumers, *Id.*; and

WHEREAS, on February 13, 2012, Sylvania moved to dismiss the Amended Complaint, Dkt. 14, which Plaintiff Imran Chaudhri opposed on March 26, 2012, Dkt. 19; and

WHEREAS, on June 14, 2012, the Honorable Susan D. Wigenton granted Sylvania's motion to dismiss in part and denied Sylvania's motion to dismiss in part, dismissing Plaintiff Imran Chaudhri's unjust enrichment claim but allowing his other claims to proceed, Dkt. 24; and

WHEREAS, on September 7, 2012, the Sylvania and Plaintiff Imran Chaudhri served requests for production of documents and interrogatories on another; and

All citations to "Dkt, \_\_" are to docket entries in the Action.

WHEREAS, Plaintiff Imran Chaudhri responded to Sylvania's requests for production and interrogatories on October 8, 2012, and thereafter, and Sylvania responded to Plaintiff Imran Chaudhri's requests for production and interrogatories on October 12, 2012, and thereafter; and

WHEREAS, to date, Sylvania has produced a substantial amount of documents in response to Plaintiff Imran Chaudhri's requests for production, in addition to voluminous electronic data that is not separately paginated; and

WHEREAS, on December 5, 2012, Plaintiff Imran Chaudhri served Sylvania with two deposition notices pursuant to Rule 30(b)(6) of the Federal Rules of Civil Procedure; and

WHEREAS, although Sylvania contested the propriety and scope of the 30(b)(6) deposition, Sylvania produced a 30(b)(6) deponent to testify about certain topics on December 21, 2012; and

WHEREAS, on January 24, 2013, Plaintiff Imran Chaudhri served Sylvania with requests for admission, to which Sylvania responded on February 28, 2013; and

WHEREAS, on May 15, 2013, Plaintiff Imran Chaudhri served Sylvania with a second set of requests for admission, to which Sylvania responded on June 17, 2013; and

WHEREAS, on June 7, 2013, Sylvania served Plaintiff Imrau Chaudhri with a notice of inspection of his vehicle pursuant to Rule 26 and 34 of the Federal Rules of Civil Procedure, which inspection was conducted on June 13, 2013; and

WHEREAS, on June 11, 2013, Sylvania served Plaintiff Imran Chaudhri's brother, Al Chaudhri, with a subpoena to testify by deposition, which deposition was taken on June 18, 2013; and

WHEREAS, on June 17, 21, and 25, 2013, Sylvania served Plaintiff Imran Chaudhri with requests for admission, to which he responded on July 17, 22, and 25, 2013, respectively; and

WHEREAS, Plaintiff Imran Chaudhri served third-party subpoenas for documents on Sylvania's retailers, which retailers are believed to represent in excess of 90% of the volume of Covered Products distributed in the United States, and received millions of lines of data regarding sales data and class member identification; and

WHEREAS, Sylvania and Plaintiff Imran Chaudhri agreed to mediate their dispute and participated in two days of in-person mediation on December 11 and 12, 2013, before a nationally-recognized mediator (the "First Mediation"), without, however, reaching a settlement agreement; and

WHEREAS, after the First Mediation, Sylvania and Plaintiff Imran Chaudhri, through their counsel, engaged in several settlement discussions by phone and in person between January 2014 and April 2014, without, however, reaching a settlement agreement; and

WHEREAS, Sylvania and Imran Chaudhri agreed to attempt another mediation of their dispute and participated in one mediation session involving Plaintiff Imran Chaudhri's lead counsel only, one mediation session involving Sylvania's counsel only, and two days of joint inperson mediation on May 7 and 8, 2014, before mediators Jonathan J. Lerner, Esq. and Stephen M. Greenberg, Esq. of Pilgrim Mediation Group (the "Second Mediation"); and

WHEREAS, the Second Mediation resulted in an agreement on the principles reflected in this Agreement, which Plaintiffs and Class Counsel believe provides substantial and valuable benefits to the class; is fair, reasonable, and adequate in light of the nature of the claims and risks of litigation; and is in the best interests of Plaintiffs and the Settlement Class Members<sup>2</sup>; and

WHEREAS, Sylvania has denied and continues to deny any wrongdoing or liability in this Action and stands by its products and advertising; and

All capitalized terms not contemporaneously defined are defined herein at Section II.

WHEREAS, Class Counsel have conducted an investigation, which included discovery of Sylvania's advertising and marketing referred to in the Amended Complaint and an examination of the facts and law relating to the claims against and the defenses of Sylvania; and

WHEREAS, based upon the discovery taken to date, investigation, and evaluation of the facts and law relating to the matters alleged in the pleadings, and assistance of mediators, the Settling Parties have agreed to settle the claims asserted in the Action pursuant to the provisions of this Agreement, after having considered numerous risks of continued litigation and other factors, including but not limited to:

- A. The complexity, expense and likely duration of litigating the Action;
- B. The current stage of proceedings in the case;
- C. The risks of establishing liability;
- D. The risks of establishing damages;
- E. The risks of maintaining the class action through trial;
- F. The uncertainty of outcome at trial and the possibility of an appeal by either side following trial;
- G. The substantial benefits being made available to Plaintiffs and the Settlement Class Members under the terms of this Agreement; and

WHEREAS, weighing the above factors, as well as all other risks and uncertainties of continued litigation and all factors bearing on the merits of settlement, the Settling Parties are satisfied that the terms and conditions of this Agreement are fair, reasonable, adequate, and in the best interests of Plaintiffs and the Settlement Class Members; and

WHEREAS, Sylvania expressly disclaims any liability or wrongdoing of any kind whatsoever, but nevertheless considers it desirable that the Action be resolved upon the terms

and conditions set forth in this Agreement in order to avoid the expense, risk, uncertainty, and interference with ongoing business operations inherent in any litigation, and to put to rest and obtain its peace, forever, from all claims that will be barred by the releases described herein;

NOW, THEREFORE, subject to and conditioned on the Court's Final Approval, as required herein and by applicable law and rules, the Settling Parties agree, in consideration of the mutual promises and covenants contained herein, that any Released Claims against Sylvania shall be settled, compromised, and forever released upon the following terms and conditions.

## TERMS AND CONDITIONS OF SETTLEMENT

#### II. DEFINITIONS

- 1. As used in this Agreement and the exhibits attached hereto, in addition to any definitions set forth elsewhere in this Agreement, the following terms shall have the meanings set forth below:
  - A. "Action" means the civil action filed under the caption Chaudhrl v.

    OSRAM SYLVANIA, INC., et al. Civil Action No. 2:11-CV-05504-SDW-MCA, in the

    United States District Court for the District of New Jersey.
  - B. "Cash Settlement Amount" shall be the \$30,000,000 which shall be deposited by Sylvania into the settlement fund as described in Paragraph 22 of this Agreement on the terms and conditions set forth herein.
  - C. "Claim Form" means the document in the form of Exhibit A hereto (which is incorporated herein), but which may be modified as necessary to comply with the provisions of any order of Preliminary Approval entered by the Court.
  - D. "Claimant" means a Settlement Class Member who: (1) can be identified in records produced in the Action for the Class Period; or (2) submits a claim to the Claims Administrator,

- B. "Claims Administration Expenses" means the expenses incurred by the Claims Administrator, among other things, in the publication of Class Notice, establishment and maintenance of the Settlement Website and other communication and notice methods with Settlement Class Members, and the processing, handling, reviewing, and paying of claims made by Claimants.
- F. "Claims Administrator" means the Person selected by the Settling Parties and approved by the Court to oversee, among other things, publication of Class Notice, the Settlement Website, and other communication and notice methods with Settlement Class Members, and the processing, handling, reviewing, approving, and paying of claims made by Claimants.
- G. "Claims Period" means the time period during which Settlement Class Members may submit Claim Forms, which shall be limited to the sixty (60) days (not including the day of the event) following the later of (i) the initial publication of the Class Notice; (ii) establishment of the Settlement Website; or (iii) completion of direct notice to those who can be identified in records produced in the Action for the Class Period.
- H. "Class Counsel" means Barry R. Eichen, Esq. from the law firm Eichen Crutchlow Zaslow & McElroy, LLP and John R. Keefe, Jr., Bsq. from the law firm Keefe Bartels, LLC.
- I, "Class Notice" means the Court-approved notices of this Agreement that are directed to Settlement Class Members.
- J. "Class Period" means any date from September 22, 2005 through the date of Preliminary Approval.

- K. "Class Representative" means one or more individuals who were named or have been proposed to the Court to be named in this Action as plaintiffs for purposes of settlement, and includes Imran Chaudhri, Lee S. Kelly, Derek Hahn, David Christopher, Larry Byrd, Richard Smith, and Deidra Ross.
- L. "Court" means the United States District Court for the District of New Jersey.
- M. "Covered Products" means (i) SilverStar® ULTRA, SilverStar®, XtraVision®, or Cool Blue® replacement headlight capsules; (ii) SilverStar®, XtraVision®, or Cool Blue® sealed beam headlights; or (iii) SilverStar® fog or auxiliary lights.
- N. "Defense Counsel" means the law firms of Kirkland & Ellis LLP and Blank Rome LLP.
- O. "Effective Date" means the date occurring thirty-five (35) days after the last to occur of: (i) the expiration of the time period for an appeal as of right from the Final Approval, if no appeal has been filed; and (ii) the affirmance of Final Approval, or dismissal or withdrawal of all appeals filed from the Final Approval, and the expiration of the time for filing or the denial of all petitions for writs of certiorari or, if certiorari is granted, the date of affirmance of the Final Approval.
- P. "Fairness Hearing" means the hearing to be conducted by the Court to finally determine the fairness, adequacy, and reasonableness of this Agreement.
- Q. "Fee Award" means any award of fees and costs sought by the application to and approved by the Court that is payable to Class Counsel, as described in Paragraphs 34 through 39 of this Agreement.

- R. "Final Approval" means the Court's entry of an Order and Final Judgment following the Fairness Hearing finally certifying the class of Settlement Class Members, finally approving this Agreement, and permanently enjoining the commencement or continued prosecution by any Releasing Party of any Released Claim against Sylvania;
- S. "Gross Settlement Fund" means the Cash Settlement Amount and any interest earned thereon.
- T. "Incentive Award" means any award sought by application to and approved by the Court that is payable to any Class Representative from the Gross Settlement Fund.
- U. "Net Settlement Fund" means the Gross Settlement Fund, less Claims Administration Expenses, Notice Expenses, any Fee Award, reimbursement of expenses, any Incentive Award, taxes on interest earned by the Cash Settlement Amount, and tax expenses.
- V. "Notice Expenses" includes all reasonable costs and expenses expended in publishing the Class Notice and providing notice to the appropriate State and Federal officials, including but not limited to: (1) preparing, printing, mailing, disseminating, posting, promoting, internet housing, and publishing of the Class Notice; (ii) obtaining any expert opinions regarding the sufficiency of notice program; and (iii) any other necessary notice or notice-related activities.
- W. "Notice of Missing Information" means the notice sent by the Claims Administrator to a Settlement Class Member who has submitted a Claim Form with incomplete or missing information that is required for the Settlement Class Member to be considered eligible for the class relief provided by this Settlement.

- X. "Objection" is the written communication that a Settlement Class Member may file with the Court in order to object to this Agreement, as provided in Paragraphs 15 through 17 of this Agreement.
- Y. "Objector" is any Settlement Class Member filing an Objection, as provided in Paragraphs 15 through 17 of this Agreement.
- Z. "Order and Final Judgment" means the final order to be entered by the Court approving the Settlement pursuant to the terms and conditions of this Agreement, confirming the certification of the class of Settlement Class Members, dismissing the Action with prejudice, releasing claims, and otherwise directing as the Court or the Settling Parties deem necessary and appropriate to effectuate the terms and conditions of this Agreement.
- AA. "Person" means any individual, corporation, trust, partnership, limited liability company, or other legal entity, and its respective successors or assigns.
  - BB. "Plaintiffs' Counsel" has the same meaning as Class Counsel.
- CC. "Preliminary Approval" means the Court's entry of an order approving the timing, content, and manner of Class Notice, conditionally certifying the class of Settlement Class Members, preliminarily approving this Agreement, and enjoining the commencement or continued prosecution by any Releasing Party of any Released Claim against Sylvania.
- DD. "Proof of Purchase" means a receipt, credit card record, document, or product packaging that identifies the purchase of one or more of the Covered Products, or possession of a Covered Product.

EE. "Related Action" means any action, lawsuit, complaint, or other legal proceeding filed in another state or federal court asserting claims and alleging facts substantially similar to those asserted and alleged in this Action, including but not limited to *Kelly v. Osram Sylvania, Inc.*, No. 0:13-ev-62606-WJZ (S.D. Fla.).

"Released Claim" means any claim, cross-claim, liability, right, demand, FF. suit, matter, obligation, damages, restitution, disgorgement, loss or cost, attorney's fee or expense, and action or cause of action of any kind and description that any Releasing Party had or has during the Class Period, including assigned claims, whether in arbitration, administrative, or judicial proceedings, whether as individual claims or as claims asserted on a class basis or on behalf of the general public, whether known or unknown, asserted or unasserted, suspected or unsuspected, latent or patent, that is, has been, could reasonably have been, or in the future might reasonably be asserted by any Releasing Party in any action or proceeding in any court or forum, regardless of legal theory or the law under which such action may be brought, and regardless of the type or amount of relief or damages claimed, against Sylvania arising out of or relating to the allegations in the Complaint, Amended Complaint, or Sylvania's marketing, advertising, or packaging for the Covered Products during the Class Period, including but not limited to all claims that were brought or could have been brought in this Action or a Related Action. The Released Claims do not include any claims for personal injury or products liability, though the Parties and their counsel represent that they are not aware of the existence of any such personal injury or products liability claims related to the Covered Products.

- GG. "Releasing Party" means Plaintiffs, each Settlement Class Member, and any Person claiming by or through Plaintiffs or a Settlement Class Member, including as his/her/its spouse, parent, child, heir, guardian, associate, co-owner, attorney, agent, administrator, devisee, predecessor, successor, assignee, representative of any kind, shareholder, partner, director, employee, or affiliate.
- HH. "Request for Exclusion" means the written communication that a Settlement Class Member may submit to the Claims Administrator to be excluded from the Settlement, as provided in Paragraphs 19 through 21.
- II. "Settlement Class" means all persons or entities in the United States and its territories who purchased one or more Covered Products in any U.S. state, territory, or possession at any time during the Class Period, other than for resale or distribution to another person or entity, and who do not timely seek exclusion pursuant to Paragraphs 19 through 21 of this Agreement. Excluded from the Settlement Class are: Sylvania; Sylvania's current or former employees, officers, and directors; Defense Counsel; any judge presiding over this Action or any Related Action; or any immediate family member of such persons.
- JJ. "Settlement Class Member" means any person falling within the Settlement Class.
- KK. "Settlement Website" means the dedicated website to be administered by the Claims Administrator for purposes of receiving Claim Forms and providing notice and other information regarding this Agreement to Settlement Class Members and others.
- LL. "Sylvania" means OSRAM SYLVANIA, INC. (formerly known as OSRAM SYLVANIA PRODUCTS, Inc., on its own behalf and as successor to the

corporation named OSRAM SYLVANIA, INC. which was merged into the surviving corporation, OSRAM SYLVANIA PRODUCTS, INC., before that surviving corporation was renamed OSRAM SYLVANIA, INC.), and any of its present and former parents, predecessors, successors, affiliates, agents, assigns, directors, representatives, employees, divisions, and departments,

## III. PRELIMINARY APPROVAL

## Motion for Preliminary Approval

2. Following execution of this Agreement, Class Counsel shall promptly submit this Agreement to the Court and petition the Court for an order that: (1) appoints Plaintiff to represent the Settlement Class; (2) appoints Class Counsel to represent the Settlement Class; (3) conditionally certifies the Settlement Class under Federal Rule of Civil Procedure 23 for settlement purposes only; (4) appoints Rust Consulting, Inc. as the Claims Administrator; (5) preliminarily approves this Agreement for purposes of issuing Class Notice; (6) approves the timing, content, and manner of Class Notice; (7) enjoins the commencement or continued prosecution of any action, including this Action and any Related Action, by any Releasing Party of any Released Claim against Sylvania; (8) schedules the Fairness Hearing; and (9) makes such orders as are necessary and appropriate to effectuate the terms and conditions of this Agreement.

#### Stay of this Action

- 3. Following Preliminary Approval, all activity in the Action shall be stayed, except to the extent necessary to effectuate this Agreement, unless and until this Agreement is terminated pursuant to its terms and conditions.
- 4. Upon Preliminary Approval, the commencement or continued prosecution of any Related Action shall be enjoined.

## Cooperation

5. The Settling Parties shall cooperate in good faith and undertake all reasonable actions and steps to carry out the terms and conditions in this Agreement.

#### IV. NOTICE

#### Cost of Notice

6. All Notice Expenses shall be paid from the Cash Settlement Amount, as described in Paragraphs 8 through 9 and 29 through 30.

## Notice to State and Federal Officials

7. In compliance with the attorney general notification provision of the Class Action Fairness Act of 2005 ("CAFA"), 28 U.S.C. § 1715, within ten (10) days after the motion for Preliminary Approval is filed, Sylvania shall provide or cause to be provided notice of this proposed Settlement to the Attorney General of the United States and to the attorneys general of each state or territory in which a Settlement Class Member resides. Sylvania shall file with the Court a certification stating the date(s) on which the CAFA notices were sent and shall provide Class Counsel with any substantive responses received in response to any CAFA notice.

## Notice to Settlement Class Members

- 8. Upon Preliminary Approval of this Agreement, Plaintiffs and Class Counsel shall cause the Class Notice to be made as follows:
  - A. <u>Direct Notice</u>, Direct notice will be sent to persons who, in the Claims Administrator's judgment, can be identified as Settlement Class Members in records produced in the Action, at such persons' email or mail address that can be identified in or derived from information in the records produced.
  - B. <u>Publication Notice</u>. The Claims Administrator will cause the Class Notice, in the form approved by the Court in its order of Preliminary Approval, to be

published within thirty days (30) days of, but not before, Preliminary Approval in the Action.

- C. Website Notice. The Claims Administrator shall establish Settlement Websites in English and Spanish for the purposes of disseminating the Class Notice, this Agreement, pleadings, and information relevant to the Settlement, including information relating to filing a claim, opting out of the Settlement, objecting to the Settlement, and deadlines relating to the Settlement. The Claims Administrator shall establish the Settlement Websites within thirty (30) days of Preliminary Approval in the Action. The Settlement Websites shall also include an electronic Claim Form to allow on-line submission of claims, as well as a Claim Form that can be downloaded, printed, and mailed to the Claims Administrator.
- D. <u>Notice on Class Counsel's Websites</u>. Class Counsel shall post on their respective websites a copy of the Class Notice and a link to the Settlement Website.
- E. <u>Toll-Free Telephone Number and Email Address</u>. The Claims

  Administrator shall establish and maintain a toll-free number and email address for communication with Class Members.

#### Contents of Notice

9. The Class Notice shall: (1) advise Settlement Class Members of their rights, including the right to opt-out from or object to this Agreement, and the applicable procedures for doing so; (2) direct Settlement Class Members to the Settlement Website; (3) provide instructions for contacting Class Counsel and the Claims Administrator to obtain a paper Claim Porm or otherwise; (4) advise Settlement Class Members that objections to the Agreement and papers submitted in support of such objections shall only be considered at the Fairness Hearing if they are submitted pursuant to the procedures set forth in Paragraphs 15 through 17 of this

Agreement; (5) advise Settlement Class Members that the time and place of the Fairness Hearing may change and will be posted on the Settlement Website; and (6) contain any other information agreed to by the Settling Parties. The Class Notice and related settlement papers, including the Claim Form, shall be available on the website in Spanish.

## V. ELIGIBILITY FOR RELIEF

- 10. To be eligible to receive the relief identified in Paragraph 31, Settlement Class Members must be either (a) identified in records produced in the Action for the Class Period; or (b) submit a claim to the Claims Administrator by elther: (i) completing, certifying, and mailing the Claim Form included with the Class Notice to the Claims Administrator; or (ii) electronically completing, certifying, and emailing the Claim Form on the Settlement Website to the Claims Administrator.
- 11. The Claim Form must be postmarked or submitted electronically no later than the last day of the Claims Period. Claim Forms postmarked or submitted electronically after the end of the applicable Claims Period shall be denied by the Claims Administrator, and the Claims Administrator shall not make any payment on such claims. The Settling Parties shall take all reasonable steps, and direct the Claims Administrator to take all reasonable steps, to ensure that Claim Forms completed and signed electronically by Settlement Class Members conform to the requirements of the federal Electronic Signatures Act, 15 U.S.C. § 7001, et seq. Copies of late Claim Forms shall be submitted to Class Counsel. Class Counsel may request consent from Sylvania to have any late Claim Forms deemed timely. If consent is not provided, Class Counsel may seek Court review upon written letter copied to Sylvania.

## Review of Claims

12. The Claims Administrator shall review all submitted Claim Forms within a reasonable time to determine each Settlement Class Member's eligibility for relief, and the

amount of any such relief. Copies of submitted Claim Forms and a list of those Class Members who can be identified in records produced in the Action for the Class Period shall be provided to Sylvania and to Class Counsel upon request. Settlement Class Members submitting completed Claim Forms shall be entitled to the relief identified in Paragraph 31, unless the Claims Administrator believes, in good faith, that available information shows the person in question does not satisfy eligibility criteria or that material facts identified in the Claim Form is/are fraudulent or materially inaccurate. Within thirty (30) days after the Claims Period ends, the Claims Administrator shall submit a report to Class Counsel regarding all claims made, the proposed disposition thereof, and the basis for rejection of any claims. The Claims Administrator also will notify each Claimant whose Claim is rejected after approval of the rejection by Class Counsel. Class Counsel may request consent from Sylvania to have any denied Claims deemed approved. If consent is not provided, Class Counsel may seek Court review upon written letter copied to Sylvania.

13. Any Claimant whose claim is rejected may seek reconsideration by contacting the Claims Administrator. Completed Claim Forms that are timely submitted to the Claims Administrator and that the Claims Administrator does not believe to be fraudulent or materially inaccurate shall be deemed Accepted Claim Forms.

#### Incomplete Claim Forms

14. The Claims Administrator will notify Class Counsel of any incomplete Claim Forms. The Claims Administrator will also notify the Claimant in writing by certified mail of the specific areas or information that are incomplete on the Claim Form. The Claimant shall have fourteen (14) days to provide any missing or incomplete information to the Claims Administrator. If the Claimant does not provide such information within fourteen (14) days, the claim shall be considered rejected and subject to the provisions of Paragraphs 12 and 13.

## VI. OBJECTIONS AND OPT-OUTS

## **Objections**

- 15. Settlement Class Members shall have the right to appear and show cause if they have any reason why the terms of this Agreement should not be granted Final Approval. Any objection must be in writing and filed with the Court, with copies delivered to Class Counsel and Defense Counsel at the addresses set forth in the Class Notice, no later than thirty (30) days after the Motion for Final Approval is filed. Settlement Class Members may object either on their own or through an attorney hired at their own expense.
- 16. No Settlement Class Member represented by an attorney shall be deemed to have objected to the Agreement unless an objection signed by the Settlement Class Member himself or herself also is filed with the Court and served upon Class Counsel and Defense Counsel at the addresses set forth in the Class Notice at least thirty (30) days after the Motion for Final Approval is filed.
- 17. Any objection regarding or related to the Agreement shall contain a caption or title that identifies it as "Objection to Class Settlement in Chaudhri v. OSRAM SYLVANIA, INC., Civil Action No. 2:11-CV-05504" and information sufficient to identify and contact the objecting Settlement Class Member (or his or her attorney, if any), as well as a clear and concise statement of the Settlement Class Member's objection, the legal grounds on which the objection is based, and documents sufficient to establish the basis for his or her standing as a Settlement Class Member, i.e., Proof of Purchase or verification under oath as to their purchase(s) of the Covered Products. Any objecting Settlement Class Member who wishes to appear at the Pairness Hearing, whether in person or through an attorney, shall file with the Court a notice of his or her intention to appear. Such notice must be filed at least fourteen (14) days before the

date set for the Fairness Hearing and must include the name, address, and telephone number of the Settlement Class Member and any attorney who will appear on his or her behalf.

#### Right to Respond to Objections

18. Class Counsel and Sylvania shall have the right to respond to any objection no later than seven (7) days prior to the date set for the Fairness Hearing. The Settling Party so responding shall file a copy of the response with the Court and serve a copy by regular mail, hand delivery, or overnight delivery on the objecting party or his or her counsel, and on Class Counsel or Defense Counsel.

### **Opt-Outs**

- 19. Any person who would otherwise be a Settlement Class Member who does not wish to participate in this Settlement must write to the Claims Administrator stating an intention to be "excluded" from this Settlement no later than the last day of the Claims Period. The written Request for Exclusion must be sent via first class United States mail to the Claims Administrator at the address set forth in the Class Notice and postmarked no later than the last day of the Claims Period. The Request for Exclusion must be personally signed by the person who wishes to opt out. So-called "mass" or "class" opt-outs shall not be allowed.
- 20. Any Settlement Class Member who does not request to be "excluded" from the Settlement has the right to object to the Settlement. Any Settlement Class Member who wishes to object must timely submit an objection pursuant to Paragraphs 15 through 17 of this Agreement. If a person who would otherwise be a Settlement Class Member submits both an objection and a written Request for Exclusion, he or she shall be deemed to have complied with the terms of the opt-out procedure, and shall not be bound by the Agreement, if approved by the Court.

21. Upon Final Approval of the Settlement, any Settlement Class Member who has not timely requested to be "excluded" from the Settlement shall be bound by the terms of the Agreement.

#### VII. SETTLEMENT CONSIDERATION FROM SYLVANIA

#### Settlement Fund

- 22. Conditioned on the approvals stated below with respect to each payment, Sylvania shall deposit or transfer a total of \$30,000,000 (the "Cash Settlement Amount"), and no more, into escrow in an interest-bearing account established by the Claims Administrator and for the benefit of Plaintiffs and the Settlement Class Members, and conditionally for the benefit of and return to Sylvania if this Agreement is terminated, Final Approval is not granted or is reversed or vacated by court order through appeal, review or other judicial proceeding. Such deposit or transfer shall be made by two payments, which will together total the Cash Settlement Amount and no more, into the escrow account: (a) the first, a portion of the Cash Settlement Amount in an amount not to exceed \$2,650,000, conditioned on and within fourteen (14) days after the entry of an order granting Preliminary Approval of the Settlement and receipt from the Claims Administrator of wire transfer instructions, tax identification number associated with the escrow fund, and physical address of the bank which will hold the interest-bearing escrow account; and (b) the second, in an amount equal to the Cash Settlement Amount less the sum deposited pursuant to this Paragraph 22, subpart (a), conditioned on and within thirty (30) days after the entry of an order granting Final Approval.
- 23. The Cash Settlement Amount and any interest or investment returns earned thereon shall be the "Gross Settlement Fund." Except as provided for in Paragraphs 29 and 30 of this Agreement, prior to the Effective Date, no withdrawal or payment from the Gross Settlement Fund may be made by or to any Person without the prior written consent of Sylvania.

- 24. Plaintiffs and Settlement Class Members shall look solely to the Cash Settlement Amount as satisfaction of all claims that are released hereunder. Under no circumstances shall Sylvania be required to pay more than the Cash Settlement Amount pursuant to this Agreement, including for Claims Administration Expenses, Class Notice, and/or any Fee Award or Incentive Award, or any other payment to any party or their attorneys, experts or consultants with respect to any aspect of this Action, each of which shall be paid exclusively from the Cash Settlement Amount.
- 25. Plaintiffs and Settlement Class Members acknowledge that, as of the Effective Date, the releases given herein shall become effective immediately by operation of the Order and Final Judgment and shall be permanent, absolute, and unconditional.
- 26. If Final Approval is not granted or is reversed or vacated by court order through appeal, review or other judicial proceeding, the total amount of the Gross Settlement Fund, less any Taxes already properly incurred or paid under the provisions of Paragraph 29 and any Claims Administration Expenses already properly paid pursuant to Paragraph 30 of this Agreement, will be paid to Sylvania.

#### Packaging Changes

27. In addition to contributing the Cash Settlement Amount, Sylvania will implement new packaging for the SilverStar® ULTRA, SilverStar®, and XtraVision® families of automotive lighting, substantially in the form of packaging attached hereto as Exhibit B. Plaintiffs, Class Counsel and Sylvania agree that, (a) while Sylvania has denied and continues to deny Plaintiffs' claims in this case, one of the reasons for Sylvania's decision to change the packaging was in response to and for the settlement of the claims made by Plaintiffs on behalf of the Class in this litigation, (b) in developing the new packaging, Sylvania has taken into consideration the comments of Plaintiffs and Class Counsel, (c) Sylvania's new packaging

addresses Plaintiffs' objections and has no materially misleading claims or representations, and (d) the terms of this agreement do not require Sylvania to keep packaging in the forms reflected in Exhibit B for any particular period of time, nor restrict Sylvania's right to make other packaging or marketing changes. Sylvania represents that it will no longer actively market or sell the Cool Blue® product line in the United States after June 30, 2014. Should Sylvania decide thereafter to manufacture and sell the Cool Blue® product line in the United States, Sylvania agrees to make packaging changes consistent with the alterations made to SilverStar® ULTRA, SilverStar®, and XtraVision® packages.

#### VIII. SETTLEMENT ADMINISTRATION

- 28. The Claims Administrator shall administer the Settlement subject to the jurisdiction of the Court. The Claims Administrator agrees to be subject to the jurisdiction of the Court with respect to the administration of the Settlement, the distribution of the Gross Settlement Fund pursuant to the terms of this Agreement, and any issues arising from such administration. Sylvania shall have no responsibility or liability for the administration of the Settlement and shall have no liability to the Settlement Class Members in connection with, as a result of, or arising out of such administration.
- 29. All taxes on the income or investment gains of the Gross Settlement Fund and expenses and costs incurred in connection with the taxation of the Gross Settlement Fund (including, without limitation, expenses of tax attorneys and accountant) (collectively, "Taxes") shall be paid out of the Gross Settlement Fund, shall be considered to be a cost of administration of the Settlement, and shall be timely paid by the Claims Administrator without prior order from the Court. Sylvania shall have no liability or responsibility for the payment of any Taxes,
- 30. After an order granting Preliminary Approval, without further approval from Sylvania or the Court, Class Counsel may direct and the Claims Administrator may be paid at the

In *Exxon*, former Judge Scott found, and Judge Gold ordered, that the *supersedeas* bond should be calculated as the amount of interest that would accrue on settlement funds whose distribution was delayed by the appeal, for the expected one year duration of the appeal. *Exxon R&R* at 21, n. 8; *Exxon*, 2006 WL 1132371 at 19. Judge Gold thus ordered that if the objecting class member chose to appeal he must post a bond of \$13,500,000. *Exxon*, 2006 WL 1132371 at 19. This rule makes eminent good sense, and should be applied here.<sup>5</sup>

Here, the appeals can be expected to last at least a year, and will delay distribution of the entire Net Settlement Fund of approximately \$280 million to the Settlement Class Members during that time. The Settlement does not permit distributions to Settlement Class Members until after resolution of any appeals. See DE # 1471-1, ¶ 83 (distributions to take place "[w]ithin 30 days of the Effective Date"), ¶ 22 (defining "Effective Date" as the fifth business day after all appeals have been concluded, including the time for filing a petition for certiorari). Applying former Judge Scott's reasoning, the Objector-Appellants are clearly adverse to the 99.9% of the Settlement Class Members who have accepted the Settlement by not objecting to it. Accordingly, the Objector-Appellants should be required to post supersedeas bonds as a condition to pursuing their appeals of this Court's Order and Final Judgment. The Objector-Appellants should be required to post supersedeas bonds equal to two years' interest on \$280 million, or \$616,338.00, in addition to the \$5,000 cost bond under Rule 7.

# IV. CONCLUSION

For the reasons set forth herein, requiring each of the Objector-Appellants to post significant appeal bonds is justified and appropriate. Plaintiffs respectfully request that the Court

<sup>&</sup>lt;sup>5</sup> In *Exxon*, Judge Gold and Judge Scott based the interest calculation on the T-bill rate, and this amount can be calculated precisely at the time of imposition of the bond.

enter an Order under FRAP 7 and 8 requiring each of the Objector-Appellants to post appeal bonds totaling \$621,338.00, and for such other relief as this Court deems appropriate.

Dated: December 27, 2011.

# Repectfully submitted,

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Plaintiffs' Executive Committee

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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA

CASE NO. 09-MD-02036-JLK

IN RE: CHECKING ACCOUNT OVERDRAFT LITIGATION

MDL No. 2036

**CERTIFICATE OF SERVICE** 

I hereby certify that on December 27, 2011, I electronically filed the foregoing document with the Clerk of the Court using CM/ECF. I also certify that the foregoing document is being served this day on all counsel of record or *pro se* parties identified on the attached Service List in the manner specified, either via transmission of Notices of Electronic Filing generated by CM/ECF or in some other authorized manner for those counsel or parties who are not authorized to receive electronically Notices of Electronic Filing.

/s/ Robert C. Gilbert
Robert C. Gilbert, Esquire
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Tel: 305-442-8666 Fax: 305-779-9596 commencement of each month prior to Final Approval the reasonable costs and expenses expected to be incurred by the Claims Administrator in that month for Claims Administration Expenses (including, without limitation, the costs of Notice, the establishment and operation of the Settlement Website, and other reasonable expenses or fees charged by the Claims Administrator in connection with providing notice and processing submitted claims), up to a total of no more than the amount provided in Paragraph 22, subparagraph (a). Any such payment to the Claims Administrator shall not affect the amount of the Cash Settlement Amount, or the time by which Sylvania is required to deposit any portion of the Cash Settlement Amount pursuant to Paragraph 22.

# IX. DISTRIBUTION TO AUTHORIZED CLAYMANTS

- 31. For each Claimant determined by the Claims Administrator to be eligible pursuant to the provisions of Paragraphs 10 through 14, the Claims Administrator shall make a pro-rata payment to that Claimant out of the Net Settlement Amount. Each Claimant determined to be eligible shall be entitled to payment from the Net Settlement Amount for one claimed purchase of the Covered Products, regardless of how many additional products the Claimant may claim to have purchased.
- 32. Payments to Claimants shall be made by check and mailed to the Claimants following, but no later than ninety (90) days after, the Effective Date. All checks will indicate on their face that they are void if not negotiated within one hundred twenty days (120) days of issuance. Funds from the checks returned as undeliverable or remaining uncashed for more than one hundred twenty days (120) days after issuance shall be redeposited into the Net Settlement Fund.
- 33. If all eligible Claims have been paid and funds remain in the Net Settlement Fund two-hundred and seventy (270) days after the Effective Date, subject to an application to be filed

by Class Counsel to the Court and the Court's approval thereof, distribution of any remaining funds will be made to eligible Claimants who cashed their initial checks on a pro-rata basis, provided, however that if the costs of administration for making such a distribution would constitute a material part of the remaining funds, then those remaining funds shall be distributed as directed by the Court. Subject to the terms of this Agreement, the Settling Parties intend to distribute all remaining money in the Net Settlement Fund to eligible Claimants.

# X. FEE AND INCENTIVE AWARDS

34. Under no circumstances shall any Fee Award or Incentive Award described herein, or any other claim to compensation from any party or their attorneys, experts or consultants, constitute an obligation for Sylvania to contribute any more than the Cash Settlement Amount. None of the provisions of this Agreement is conditioned on the Court's approval of, or on the amount of, any Fee Award or Incentive Award or other compensation for any party or their attorneys, experts or consultants.

## Foe Award

- 35. Class Counsel may apply on behalf of Class Counsel to the Court for a Fee Award from the Gross Settlement Fund of attorneys' fees and reimbursement of expenses as consideration for obtaining the Settlement as described herein.
- 36. Class Counsel has not sought Sylvania's consent to any Fee Award, and Sylvania takes no position with respect to any Fee Award that may be approved by the Court for payment from the Gross Settlement Fund after the Effective Date.

# Application and Payment of Fee Award

37. Class Counsel's final application for any Fee Award, and any documents submitted in support thereof, shall be filed with the Motion for Final Approval. Any Fee Award

approved by the Court shall be paid from the Gross Settlement Fund not prior to, but within ten (10) business days following, the Effective Date.

- 38. Any Fee Award shall be wired by the Claims Administrator to an account established by Class Counsel for distribution to Class Counsel. Sylvania shall bear no responsibility or liability for the apportionment and distribution of fees to, between, or among Class Counsel or any other person.
- 39. Notwithstanding any other provision of this Agreement to the contrary, the procedure for the allowance (in whole or in part) by the Court of any application by Class Counsel for attorney's fees, costs, and expenses, to be paid as the Fee Award, are to be considered by the Court separately and apart from its consideration of the fairness, reasonableness, and adequacy of the Settlement, provided, however, that the provisions of this Agreement that provide that under no circumstances shall Sylvania be obligated to contribute any more than the \$30,000,000 Cash Settlement Amount, as set forth herein, are an integral and indispensable condition of Sylvania's agreement.

# Incentive Award to Class Representatives

- 40. Subject to approval by the Court and in recognition of Class Representatives' time and effort expended on behalf of the Settlement Class Members, Class Representatives may seek incentive awards in the aggregate amount of up to twenty-five thousand dollars (\$25,000.00), to be paid from the Gross Settlement Fund not prior to, but within ten (10) business days following, the Effective Date.
- 41. Each of the Settling Parties and their counsel represent and warrant that they have made no agreement with or promise for Plaintiffs, any Class Representative, or any other Settlement Class Member to receive any payments or value in respect of this case or this Settlement, other than to participate as a Settlement Class Member in the claims and distribution

provisions of this Agreement and to receive, subject to the approval of the Court, an Incentive Award as described in Paragraph 40.

#### XI. FINAL APPROVAL

#### Motion for Final Approval

42. No later than twenty-one (21) days after receiving the Claims Administrator's report pursuant to Paragraph 12, Class Counsel shall petition the Court for a final order that: (1) confirms the certification of the class of Settlement Class Members, as defined above; (2) dismisses the Action, with prejudice, upon the Effective Date; (3) decrees that neither the Final Approval nor this Agreement constitutes an admission of liability, fault, or wrongdoing; (4) enjoins all Releasing Parties and Related Actions from asserting and Released Claims against Sylvania; (5) releases Sylvania from the Released Claims of all Releasing Parties; (6) finds that this Agreement is entered into in good faith, is reasonable, fair, and adequate, and is in the best interest of the Settlement Class Members; (7) preserves the Court's continuing and exclusive jurisdiction over the Settling Parties, including Sylvania and all Settlement Class Members, to administer, supervise, construe, and enforce this Agreement in accordance with its terms and conditions, but without affecting the finality of the Final Approval; and (8) making such orders necessary and appropriate to effectuate the terms and conditions of this Agreement.

# Fairness Hearing

43. Subject to the Court's schedule, the parties agree that within seventy-five (75) days after the Motions for Final Approval and Attorneys' Fees, Costs and Incentive Awards are filed, the Court should conduct a Fairness Hearing so that the Court may review any objections to this Agreement, consider the fairness, reasonableness, and adequacy of this agreement, consider Class Counsel's petition for a Fee Award, and consider Class Counsel's petition for Final Approval. The date of the Fairness Hearing shall be posted on the Settlement Website in

advance of the hearing. If the date of the Fairness Hearing is subsequently modified by the Court, no further notice is required to be published to Settlement Class Members, except that the Parties will notify any Objector in writing of any modifications to the date of the Fairness Hearing.

#### Dismissal of this Action

44. The Final Approval shall provide that this Action shall be dismissed, with prejudice, upon the Effective Date.

#### Dismissal of Related Actions

45. Following Final Approval, Class Counsel shall cooperate with and assist Sylvania in seeking the dismissal, with prejudice, of any Related Actions.

#### Cooperation

46. The Settling Parties shall cooperate in good faith and undertake all reasonable actions and steps to accomplish the events described in this Agreement, including in obtaining Preliminary Approval and Final Approval, to respond to any collateral attack on the Settlement, this Agreement, and/or its preclusive effect, and to take any appeal from an order denying Final Approval. Notwithstanding the foregoing, however, Sylvania shall have no obligation to take any position regarding amounts awarded or not awarded to Class Counsel as part of any Fee Award, or to amounts awarded or not awarded to Plaintiffs as part of any Incentive Award.

#### XII. TERMINATION

# Right to Terminate

47. This Agreement is contingent upon the final certification of the Settlement Class, Final Approval, and the Agreement becoming Final. Sylvania may terminate this Agreement in its entirety at any time and without further obligation if: (1) any court rejects or denies approval or any term or condition of this Agreement; (2) any court makes any order purporting to alter,

amend, or modify any term or condition of this Agreement; (3) any court fails to certify the Settlement Class; (4) any court makes any order purporting to preclude Plaintiffs and/or Sylvania from proceeding in whole or in part with any of the terms and conditions of this Agreement; or (5) more than an agreed upon number of Class Members timely and validly opt out of the Settlement, in accordance with the terms and conditions set forth in Paragraphs 19 through 21 of this Agreement.

# Notice of Termination

48. If Sylvania exercises its right to terminate this Agreement, Sylvania shall promptly notify the Court and Class Counsel in writing and direct the Claims Administrator to notify the Settlement Class Members by: (i) posting information on the Settlement Website; and (ii) emailing information to those Claimants who provided an email address to the Claims Administrator.

### Effect of Termination

- 49. If Sylvania exercises its right to terminate this Agreement, this Agreement shall be considered null and void, with no further force or effect, no Person shall be bound by any of its terms or conditions (except with regard to return of any remaining portions of the Cash Settlement Amount with any interest or investment returns thereon), and the rights of any Person with respect to the claims and defenses asserted in this Action shall be restored to the positions existing immediately prior to the execution of this Agreement.
- 50. Except as otherwise expressly provided herein, if the Agreement is terminated in accordance with its terms and conditions, vacated, or otherwise fails to become effective for any reason, the Settling Parties shall be deemed to have reverted to their respective statuses in the Action as of the date of this Agreement. In that event, except as otherwise expressly provided, the Settling Parties shall proceed in all respects as if this Agreement and any related orders had

not been entered, and any portion of the Cash Settlement Amount previously paid by or on behalf of Sylvania, together with any interest or investment returns earned thereon, less any Taxes due with respect to such income or returns and any costs from the Claims Administrator for administration and notice actually incurred and paid or payable from the Cash Settlement Amount, shall be returned to Sylvania,

#### XIII. RELEASE

# Release

51. Upon Final Approval, and notwithstanding the provisions of Section 1542 of the Civil Code of the State of California and any similar, comparable, or equivalent provision of any other state law, each Settlement Class Member who has not validly and timely opted out of the Settlement shall be deemed to irrevocably and unconditionally release and discharge Sylvania of and from liability for any and all Released Claims, and shall be permanently barred and enjoined from initiating, asserting, and/or prosecuting any Released Claims against Sylvania in any court or forum. This Agreement shall be the sole and exclusive remedy for any and all Released Claims against Sylvania. Sylvania shall not be subject to liability or expense of any kind to any Releasing Party with respect to any Released Claim.

# **Binding Effect**

52. The Settling Parties agree that they may hereafter discover facts in addition to or different from those they believe to be true regarding the subject matter of this Agreement. The Settling Parties agree that, notwithstanding the discovery of any such additional or different facts that, if known, could materially affect their decisions to enter into this Agreement, the provisions of this Agreement, including releases given herein, shall be and remain in effect as a full, final, and complete general release of the Released Claims, and the Settling Parties shall not be entitled to modify or set aside this Agreement, in whole or in part, by reason thereof. With respect to any

and all Released Claims, upon the Effective Date, the Settling Parties hereby expressly waive and relinquish any and all rights and benefits conferred by any law of any state or territory of the United States, or principle of common law, which might otherwise render unenforceable a release contained in this Agreement, including but not limited to Section 1542 of the Civil Code of the State of California (or any law or principle of common law which is similar, comparable, or equivalent to Section 1542 of the Civil Code of the State of California), which provides:

"A general release does not extend to claims which the creditor does not know or suspect to exist in his favor at the time of executing the release, which if known by him must have materially affected his settlement with the debtor."

#### XIV. SETTLEMENT PURPOSES ONLY

#### No Admission

53. This Agreement, whether or not consummated, and any communications exchanged or actions taken pursuant to or during the negotiation of this Agreement are for settlement purposes only. Neither the fact of nor the contents of this Agreement or its exhibits, nor any communications exchanged nor actions taken pursuant to or during the negotiation of this Agreement, shall constitute, be construed as, or be admissible in evidence as an admission of the validity of any claim asserted or fact alleged in this Action or any Related Action, or of any wrongdoing, fault, violation of law, or liability of any kind by Sylvania.

#### Inadmissibility

54. This Agreement and all negotiations, correspondence, and communications leading up to its execution shall be deemed to be protected by Federal Rule of Evidence 408 and any analogous state or federal rules or principles. Neither this Agreement nor any terms, conditions, contents, provisions, or exhibits hereof, nor any negotiations, correspondence, or communications leading up to the execution of this Agreement, shall constitute a precedent or be

discoverable or admissible for any purpose in any proceedings; provided, however, that this Agreement shall be admissible in any proceeding related to the approval of this Agreement, to enforce any of its terms and conditions, to support or defend this Agreement in an appeal from an order granting or denying Final Approval, or to enforce or assert a claim or defense of res judicata, collateral estoppel, claim preclusion, issue preclusion, settlement, release, merger and bar, or any similar claim or defense against Plaintliffs, any Settlement Class Member, or any third party.

## Reservation of Rights

55. This Agreement is made without prejudice to Sylvania's rights to: (1) oppose class certification in this Action, or any Related Action, if this Agreement is terminated or if Final Approval is not granted or is reversed or vacated after appeal or other judicial proceeding; or (2) oppose class certification in any Related Action or other putative or certified class action, should those actions not be dismissed.

#### XV. ADDITIONAL REPRESENTATIONS AND WARRANTIES

## **Authority to Execute**

- 56. The signatories to this Agreement represent and warrant that they are fully empowered and authorized by the Settling Parties who they respectively represent to enter into this Agreement and bind the Settling Parties to the terms and conditions hereof.
- 57. The Settling Parties represent and warrant that the signatories to this Agreement are fully empowered and authorized by the Settling Parties to enter into this Agreement and bind the Settling Parties to the terms and conditions hereof.

## **Assignment of Claims**

58. The Settling Parties represent and warrant that no claim and no portion of any claim referenced or released in this Agreement has been sold, assigned, conveyed, or otherwise transferred to any other Person.

# Reading and Understanding, Receipt of Advice of Counsel

59. The Settling Parties acknowledge, agree, and specifically represent and warrant that they have carefully and fully read and understand this Agreement, including all terms and conditions and all exhibits attached hereto; that they have received independent legal advice regarding the advisability of entering into this Agreement and the legal effects of this Agreement, including the Release provisions in Paragraphs 51 through 52.

# Reliance on Own Judgment

60. The Settling Parties acknowledge, agree, and specifically represent and warrant that they have relied upon their own judgment and that of their legal counsel regarding the sufficient and agreed-upon consideration for this Agreement, and that no statement outside of this Agreement by any of the other Settling Parties or their agents, employees, directors, or legal representatives influenced or induced them to execute this Agreement.

# XVI. INTERPRETATION AND ENFORCEMENT

# Governing Law

61. This Agreement shall be construed under and governed by the laws of the State of New Jersey, applied without regard to laws applicable to choice of law.

#### Entire Agreement

62. This Agreement, including all exhibits hereto, shall constitute the entire Agreement among the Settling Parties with regard to the subject of this Agreement and shall

supersede any previous agreements, representations, communications, and understandings among the Settling Parties with regard to the subject matter of this Agreement.

# Joint Preparation

63. This Agreement shall be construed as if the Settling Parties jointly prepared it in all respects, and any uncertainty or ambiguity shall not be interpreted against the interests of any of the Settling Parties based on that party's involvement in preparing any language herein.

# Captions

64. The captions and section headings used in this Agreement are for convenience and identification purposes only and are not part of this Agreement.

#### Modification

65. This Agreement may not be changed, modified, or amended, except in writing signed by all Settling Parties and approved by the Court. Notwithstanding the foregoing, however, the Settling Parties may, without Court approval, mutually agree to reasonable extensions of time in which to accomplish the tasks required by the terms and conditions of this Agreement or waive immaterial non-compliance with the claims and distribution process described herein.

# Waiver

66. The waiver on any one occasion of any term, condition, or breach of this Agreement shall not be deemed to be a waiver of any other term, condition, or breach of this Agreement, and shall not be deemed to be a continuing waiver or evidence of waiver on any other occasion.

# **Binding Effect**

67. This Agreement shall be binding upon and inure to the benefit of the Settling Parties and each of their respective heirs, successors, assigns, executors, and legal representatives.

# Continuing Jurisdiction

68. The Settling Parties agree that the Court shall retain exclusive and continuing jurisdiction of the Action, Settling Parties, Settlement Class Members, and the Claims Administrator to interpret and enforce the terms, conditions, and obligations of this Agreement.

# XVII. MISCELLANEOUS TERMS AND CONDITIONS

# Litigation Brought in Good Faith

- 69. The Settling Parties to this Agreement intend the Settlement to be a final and complete resolution of all disputes that have been or could be asserted by the Settlement Class Members against Sylvania with respect to the Settled Claims. Accordingly, the Settling Parties and Class Counsel agree not to assert in any forum that the litigation was brought by Plaintiffs or defended by Sylvania in bad faith or without a reasonable basis, or to assert any violation of Rule 11 of the Federal Rules of Civil Procedure or of 28 U.S.C. § 1927 relating to the prosecution, defense, or settlement of this Action.
- 70. The Settling Parties agree that the amount paid and the other terms of this Agreement were negotiated in good faith at arm's-length by the Settling Parties, with the assistance of mediators, and reflect a Settlement that was reached voluntarily after consultation with experienced legal counsel.

#### Time Calculation

71. Except as otherwise provided in this Agreement, all time periods set forth herein shall be computed pursuant to the rules and procedures set forth in Rule 6(a) of the Federal Rules of Civil Procedure.

# No Conflict Intended

72. Any inconsistency between this Agreement and any exhibits hereto shall be resolved in favor of this Agreement. Any inconsistency between the headings used in this Agreement and the text in the paragraphs of this Agreement shall be resolved in favor of the text in the paragraphs.

#### Notices

73. Any notice, instruction, application for Court approval, or application for Court orders sought in connection with this Agreement, or any document to be given by any Settling Party to any other Settling Party shall be in writing and delivered personally or sent by registered or certified mail, postage prepaid, to Class Counsel at the following addresses:

John B. Keefe, Jr., Esq. KEEFE BARTELS 170 Monmouth Street Red Bank, NJ 07701

Barry R. Bichen, Esq.
EICHEN CRUTCHLOW ZASLOW & McBLROY, LLP
40 Ethel Road
Edison, NJ 08817

and to Sylvania's counsel at the following addresses:

Brant W. Bishop, P.C.
Eunnice H. Eun
KIRKLAND & ELLIS LLP
655 Fifteenth Street, N.W.
Washington, D.C. 20005

Stephen M. Orlofsky
David C. Kistler
New Jersey Resident Partners
BLANK ROME LLP
301 Carnegie Center, 3d Floor
Princeton, NJ 08540

#### Execution

74. This Agreement may be executed by facsimile or email signatures in multiple counterparts, each of which shall be deemed an original and all of which, when taken together, shall constitute one and the same valid and binding agreement.

# Publicity

75. Prior to the date that this Agreement is filed with the Court, neither the Settling Parties nor any of their respective counsel shall initiate any communication regarding the Settlement or this Agreement with the media or other third-parties not presently involved in this Action. In the event that any representative of the media initiates an inquiry regarding the Settlement or this Agreement prior to the date that the Agreement is filed with the Court, the Settling Parties and their respective counsel agree to respond, if at all, by referring the media to publicly-filed documents in this Action.

IN WITNESS WHEREOF, each of the Settling Parties hereto has caused this Agreement to be executed on its behalf by its duly authorized counsel of record, all as of the day set forth below.

John B. Keefe, Jr., Esq. KEBFE BARTELS 170-Monmouth Street Red-Hank, NJ 07701 Telephone: (732):224-9400

Barry R. Eichen, Esq.
EICHEN CRUTCHLOW ZASLOW &
McElroy, LLP
40 Ethel Road
Edison, NJ 08817
Telephone: (732) 777-0100

Co-Lead Counsel on behalf of all Plaintiffs and Class Representatives: Imran Chaudhri Lee Kelly Derek Hahn David Christopher Larry Byrd Richard Smith Deidra Ross Brant W. Bishop, P.C. (pro hac vice)
Eunnice H. Eun (pro hac vice)
KIRKLAND & BILIS LLP
655 Fifteenth Street, N.W.
Washington, D.C. 20005
Phone: (202) 879-5000

Stephen M. Orlofsky David C. Kristler New Jersey Resident Partners BLANK ROMB LLP 301 Carnegie Center, 3<sup>rd</sup> Floor Princeton, NJ 08540 Telephone: (609) 750-7700

Counsel on behalf of Defendants
OSRAM SYLVANIA, Inc. and
OSRAM SYLVANIA PRODUCTS, Inc.

IN WITNESS WHEREOF, each of the Settling Parties hereto has caused this Agreement to be executed on its behalf by its duly authorized counsel of record, all as of the day set forth below.

John E. Keefe, Jr., Esq. KEEFE BARTELS 170 Monmouth Street Red Bank, NJ 07701 Telephone: (732) 224-9400

Barry R. Elonon, Isq.
BICHEN CRUTCHLOW ZASLOW &
McElroy, LLP
40 Ethel Road
Edison, NJ 08817
Telephone: (732) 777-0100

Co-Lead Counsel on behalf of all Plaintiffs and Class Representatives: Imran Chaudhri Lee Kelly Derek Hahn David Christopher Larry Byrd Richard Smith Deidra Ross Brant W. Bishop, P.C. (pro hac vice)
Eunnice H. Eun (pro hac vice)
KIRKLAND & ELLIS LLP
655 Fifteenth Street, N.W.
Washington, D.C. 20005
Phone: (202) 879-5000

Stephen M. Orlofsky David C. Kristler New Jersey Resident Partners BLANK ROME LLP 301 Carnegle Center, 3<sup>rd</sup> Floor Princeton, NJ 08540 Telephone: (609) 750-7700

Counsel on behalf of Defendants OSRAM SYLVANIA, Inc. and OSRAM SYLVANIA PRODUCTS, Inc.

# Exhibit "C"

UNITED STATES DISTRICT COURT 1 DISTRICT OF NEW JERSEY 2 3 4 IMRAN CHAUDHRI, individually, And on behalf of all others similarly situated, 5 Plaintiff, Civil Action No. 6 2:11-CV-05504-SDW-MCA 7 - against-8 OSRAM SYLVANIA, INC., and OSRAM **CERTIFICATION OF NORMAN SWETT** SYLVANIA PRODUCTS, INC., 9 10 Defendants. 11 12 13 I, Norman Swett, of full age, certify: 14 1. I am a Senior Project Manager for Rust Consulting, Inc. ("Rust Consulting"), the 15 Settlement Administrator in this case. I am over twenty-one years of age and am authorized to 16 make this certification on behalf of Rust Consulting and myself. 17 18 2. Rust Consulting has extensive experience in class action matters, having provided 19 services in class action lawsuits affecting millions of class members in cases involving 20 employment, consumers, property, insurance, securities and product liability, among its more than 21 3,500 projects. 22 3. 23 The Court appointed Rust Consulting as the settlement administrator for this 24 Settlement. 25 4. Except as otherwise stated, I am fully familiar with and have personal knowledge 26 of the matters in this Certification and am competent to testify about them if called upon to do so. 27 5. A twelve-month delay in distribution of the Settlement Fund will result in 28 additional expenses to administering the Settlement. The estimated cost for one year is \$75,882.

The added expenses include (1) costs related to claimants' or class members' communications; and (2) costs of technical and project support, including maintaining the settlement website, toll-free telephone number and data storage. Exhibit "A" lists the estimated additional expenses. I certify that the statements made by me are true and accurate to the best of my knowledge and belief. I understand that, if any of these statements are willfully false, I am subject to punishment. 

# EXHIBIT "A"

# Chaudhri v Osram Sylvania Projected Expenses During Appeal April 24, 2015

Description	Volume		Ra	te(\$)	Tot	al (\$)	Frequency
Legal Notification							
Follow-Up to Initial Notice	100	Nation	ė	Λ 2Γ	Α.	25	6 4 4 b b .
Receive Undeliverable Mail and Update Database	100	Notices	\$	0.35	\$	35	Monthly
Website (English and Spanish)							
Draft and post website content	4	Hours	\$	155.00	\$	620	One-Time Fee
Spanish Translation	2	One-Time Fee	\$	500.00	\$	1,000	One-Time Fee
Monthly Maintenance/Hosting	1	Month ·	\$	300.00	\$	300	Monthly
Claims Processing							
Correspondence							
Receipt (email and white mail)	5	Pleces	\$	0.75	\$	4	Monthly
Process	0.75	Hours	\$	100.00	\$	75	Monthly
Hard Copy Claim Forms					•		
Receipt	2	Claims	\$	0.75	\$	2	Monthly
Data Capture	2	Claims	\$	1.00	;		Monthly
imaging (2 Pages per Form)	4	Pages	\$	0.12	\$		Monthly
Full Automated Call Center (minimum \$500/month)							
Spanish Translation and Recording	2	One-Time Fee	\$	500.00	\$	1.000	One-Time Fee
Draft Scripting, Coordination, Recording and Reports	4	Hours	\$	155.00	\$	•	One-Time Fee
Interactive Voice Response (Automated Q&A)	523	Minutes	\$	0.49	\$		Monthly
800# Charges	504	Minutes	\$	0.12	\$		Monthly
Distribution and Tax Reporting							
Fund Distribution							
Address Trace	25	Pieces	\$	0.20	\$	5	Monthly
Fees		,					
Project Management	10	Hours	\$	155.00	\$	1.550	Monthly
Technical Consulting	4	Hours	\$	170.00	\$		Monthly
Expenses-		•					
Storage	100	Boxes .	\$	2.50	\$	250	Monthly
Data Storage	· <b>1</b>	Monthly	\$	3,200.00	\$		Monthly
P.O Box Renewal	2	Yearly	\$	1,218.00	\$	· ·	Annual
Tax Reporting	1	Yearly	\$	1,750.00	\$	•	Annual
Taxes	1	Yearly	\$	500.00	\$	•	Annual
Printing/Photocoples	100	print outs	\$	0.14	\$		Monthly
IVR System Charge	1		\$	280.00	\$		Monthly
Miscellaneous	1		\$	300.00	\$		Monthly

Projected Expenses	77
Total One-Time Expenses	\$ 3,240
Total Annual Expenses	\$ 4,686
Total Monthly Expenses	\$ 5,663

One Year Projected Expenses	 
1 x Total One-Time Expenses	\$ 3,240
1 x Total Annual Expenses	\$ 4,686
12 Months x Monthly Expenses	\$ 67,956
Total Projected One-Year Expenses	\$ 75,882

# Exhibit "D"

John E. Keefe, Jr. Keefe Bartels, LLC 170 Monmouth Street Red Bank, New Jersey 07701 (732) 224-9400

Barry R. Eichen, Esq.
EICHEN CRUTCHLOW ZASLOW &
McELROY, LLP
40 Ethel Road
Edison, New Jersey 08817
(732) 777-0100

Class Counsel for the Plaintiffs

# UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

IMRAN CHAUDHRI, DEIDRA ROSS, RICHARD SMITH, LARRY BYRD, DAVID CHRISTOPHER, DEREK HAHN and LEE S. KELLY, individually, and on behalf of themselves and all others similarly situated,

Plaintiffs,

v.

OSRAM SYLVANIA, INC., and OSRAM SYLVANIA PRODUCTS, INC.,

Defendants.

Case No. 2:11-CV-05504 (SDW)(MCA)

CERTIFICATION OF CHRISTOPHER G. LINSCOTT

# I, CHRISTOPHER G. LINSCOTT, of full age, hereby certify as follows:

- 1. I am a Director of Keegan, Linscott & Kenon, P.C. and Director of the firm's Litigation Support, Bankruptcy and Forensic Accounting Practice, and have been qualified as an economic expert and prepared written and oral testimony before various courts. Attached as Exhibit "A" is my *curriculum vitae*.
- 2. The statements made by me in this Certification are based upon my experience, personal knowledge and applicable financial rates.

- 3. Attached as Exhibit "B" is an analysis of the lost interest for the Settlement Fund's Principal of \$27,350,000 for one year.
- 4. The interest rate is based upon the 20-year treasury rate released on April 21, 2015. The treasury rate represents a conservative rate of return on the Principal.
  - 5. As shown in Exhibit "A," the Potential Lost Interest after year one is \$636,871.

I certify that the statements made by me are true and accurate to the best of my knowledge and belief. I understand that, if any of these statements are willfully false, I am subject to punishment.

Dated: April 25, 2015

CHRISTOPHER G. LINSCOTT

Christoph S. June

# Exhibit "A"

# CHRISTOPHER G. LINSCOTT 33 N. STONE AVENUE, SUITE 1100 TUCSON, ARIZONA 85701 (520) 884-0176

**EDUCATION**: B.A. Psychology, Amherst College, 1980

M.S. Accounting, New York University GBA, 1982

Certified Public Accountant (CPA) 1984 Certified Fraud Examiner (CFE) 1992

Certified Insolvency and Restructuring Advisor (CIRA) 1997

**BACKGROUND**: 1994 - Present

DIRECTOR

Keegan, Linscott & Kenon, P.C.

DIRECTOR

The KLK Consulting Group, Inc.

Owner of CPA firm. Head of litigation support, bankruptcy and forensic accounting practice for the firm. Other duties include managing corporate financial audits and tax clients.

1990-1993

DIRECTOR, LITIGATION SUPPORT SERVICES

Coopers & Lybrand - Tucson, AZ

Responsible for work associated with accounting support for attorneys involved in litigation, fraud, receivership cases and bankruptcy work in Southern Arizona. Primary litigation duties included damage calculation review and preparation, forensic accounting and financial analysis. Other duties included manager responsibilities for financial audits.

1989-1990

**CHIEF FINANCIAL OFFICER** 

Tombstone & Southern Railroad, Inc.

Served for two years as CFO of start-up entertainment projects in Cochise County. As one of three principals in this project, duties encompassed finance; budgeting, taxes, financial reporting, prospective reporting, capital solicitation, cash management and development of a business plan. Non-financial responsibilities included marketing, public speaking and recruitment of personnel.

1981-1989

SENIOR AUDIT MANAGER

Peat Marwick Main & Co. – New York, NY Peat Marwick Main & Co. – Boston, MA

Responsibilities included the supervision of fifty staff people on sixty audits for twelve clients. Duties included public and private reporting to the SEC and other third parties, day-to-day management of field work, oral and written presentations to top client management and Board of Directors, technical problem-solving and profit maximization. Areas of industry expertise include higher education, manufacturing, real estate and financial institutions.

# RANGE OF EXPERIENCE:

Reviewed bankruptcy documents of various commercial entities to determine asset liquidation preference and financial viability of ongoing entity.

Served as accountant for various Chapter 11 entities, assisting with various aspects of corporate reorganization.

Served as accountant for various creditor committees in Chapter 11 proceedings to analyze fraudulent conveyance and preference issues and financial viability of ongoing entities.

Served as "Responsible Party" (Trustee) for Chapter 11 debtor in successful corporate reorganization.

Served as Receiver for corporate commercial entity and financial institutions in Arizona and California.

Served as Trustee for Chapter 11 and Chapter 7 entities.

Served as Examiner in Chapter 11 proceeding.

Prepared operating cash forecasts for commercial, municipal and non-profit businesses.

Developed financial packages used to obtain project financing.

Provided expert witness testimony, including damage analysis and accounting-related issues in commercial litigation cases dealing with lost profits, owner disputes, securities fraud, employee/employer disputes, personal injury, business interruption claims and various other matters.

Performed various fraud analyses and forensic procedures related to litigation in Ponzi schemes and employee embezzlement schemes.

Constructed damage theories including computer-generated models for commercial businesses involved in litigation.

Assisted in due diligence reviews of corporate commercial acquisitions and joint ventures.

Assisted in the preparation of SEC filings for bankrupt real estate entities.

Analysis of sole and separate property issues, hidden assets and closely held corporations in divorce settlement litigation.

# PROFESSIONAL ORGANIZATIONS:

Member of the Arizona Society of CPA's, American Institute of Certified Public Accountants, National Association of Certified Fraud Examiners, Association of Insolvency and Restructuring Advisors. Board of Directors of Bashas, Inc.

# Exhibit "B"

# Sylvania Litigation Lost Interest Analysis

# Principal

Interest Rate:

2.31%

0.00602%

Period	20 Y	Year T-Bill <sup>(1)</sup>	Escrow Account Actual		Potential Lost Interest	
Month 1	\$	52,648.75	\$	137.21	\$	52,511.54
Month 2		52,750.10		137.21		52,612.89
Month 3		52,851.64		137.21		52,714.43
Month 4		52,953.38		137.21		52,816.17
Month 5		53,055.32		137.21		52,918.11
Month 6		53,157.45		137.21		53,020.24
Month 7		53,259.78		137.21		53,122.57
Month 8		53,362.30		137.21		53,225.09
Month 9		53,465.02		137.21		53,327.81
Month 10		53,567.94		137.21		53,430.73
Month 11		53,671.06		137.21		53,533.85
Month 12		53,774.38		137.21		53,637.17
Total Year 1	\$	638,517	\$	1,647	\$	636,871
Month 1		53,877.90		137.21	\$	53,740.69
Month 2		53,981.61		137.21		53,844.40
Month 3		54,085.53		137.22		53,948.31
Month 4		54,189.64		137.22		54,052.42
Month 5		54,293.95		137,22		54,156.73
Month 6		54,398.47		137.22		54,261,25
Month 7		54,503.19		137.22		54,365.97
Month 8		54,608.11		137.22		54,470.89
Month 9		54,713.23		137.22		54,576.01
Month 10		54,818.55		137.22		54,681.33
Month 11		54,924.08		137.22		54,786.86
Month 12		55,029.80		137.22		54,892.58
Total Year 2	\$	653,424	\$	1,647	\$	651,777
tal Years 1 & 2	\$	1,291,941	\$	3,293	\$	1,288,648

# Footnotes:

(1) 20-year treasury rate released April 21, 2015 by the Federal Reserve (http://www.federalreserve.gov/releases/h15/update)